











Ettienne Bezuidenhout Wealth Manager, Alexforbes Wealth

Building wealth isn't just for the rich or financial experts. With the right mindset and a little help along the way, anyone can invest and create a better financial future. So, what makes successful investors different from the rest? It's not luck. It's how they think, act and plan.



### **Consistency is key**

Successful investors don't let market fluctuations mess with their plans. They make investing a habit by putting money aside regularly, whether it's for retirement or saving for life goals through unit trusts. Many set up automatic payments to make saving easy, and they reinvest profits to let their money grow through compound interest.

#### Patience pays off

Markets go up and down, but successful investors don't panic. They stick to their long-term plan and don't let short-term drops distract them. Staying calm during challenging times is often what leads to success.

# **Keep learning**

Great investors are always learning. Whether it's reading financial news, studying books, or working with a trusted adviser, they stay informed to make better decisions. Avoiding the noise on social media is key!

# Spread the risk

Instead of putting all their money in one place, smart investors spread it across different assets like shares, bonds and property. This helps protect them if one investment underperforms.

# Think long-term

Successful investors don't expect to get rich overnight. They focus on the true value of assets and look for opportunities during market dips. It's not about chasing trends, but making smart, steady moves.

# **Manage emotions**

Emotions can lead to poor decisions. Whether markets are soaring or crashing, successful investors stay calm and make thoughtful, strategy-driven choices instead of reacting out of fear or excitement.



### Make smart decisions with help

Investing is a skill anyone can learn. With time, the right guidance and a little trial and error, investors improve their ability to spot good opportunities. They don't follow the crowd; they think for themselves and make decisions that align with their long-term goals.

# Diversify and plan for the future

Investors protect themselves from losses by spreading investments across different industries, countries, and asset types. They also make sure to review their investments regularly and adjust as life changes, all while thinking about their family's future.

### **Keep spending in check**

As wealth grows, many investors resist lifestyle inflation, meaning they don't increase their spending just because they're earning more. They prioritise long-term security over short-term indulgence.



# The bottom line: success is a long-term game

At Alexforbes, we believe wealth isn't about getting lucky or finding shortcuts. It's about making smart, consistent decisions, staying disciplined and thinking about the future. Whether you're just starting or already on your way, remember: it's a journey, not a race. With

patience, the right advice, and steady progress, anyone can become a successful investor.

And the right financial advice can make all the difference. Why? Advice is a superpower, and it belongs in everyone's hands. If you want to take clearer, more confident financial steps, speak to your Alexforbes consultant. With expert guidance, anyone can make smart financial decisions and stay on track to build the future they want.

With Alexforbes, no matter your investment destination, you're in the right place.



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