

#### INVESTMENTS

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Website: [www.alexforbes.com/za/en/](http://www.alexforbes.com/za/en/)

# Application Form for Individual Investor QI Hedge Fund Scheme

## Guide for investing

### Step 1

#### Are you a qualified investor?

You may only invest into a Qualified Investor Hedge Fund if you meet the following requirements:

- You are investing a minimum investment of R1 000 000 (One Million Rand) per portfolio; and
- You have demonstrable knowledge and experience in financial or business matters that enables you to assess the risks and merits of an investment into a hedge fund portfolio; **OR**
- You have appointed a financial services provider who has demonstrable knowledge and experience to advise you regarding the risks and merits of a hedge fund investment.
- By signing this application form, you confirm that you comply with these requirements.

### Step 2

#### Make an informed decision

- Read the **MINIMUM DISCLOSURE DOCUMENT(S)** (fact sheet(s)) to assist you in making an informed investment decision. These documents form part of this application form and are available on our website.
- Read the **ANNUAL REPORT** that is available on our website.
- Read the **SCHEDULE OF FEES AND CHARGES**, that is available on our website, for more information on any classes available for investment in a Portfolio.
- If you do not have access to the Internet, or are not able to access these documents on our website, you can request them from us or from your financial adviser.
- To fully understand the costs involved for this application, please speak to your financial adviser or call our Contact Centre on 0860 333 316, to obtain an Effective Annual Cost (EAC) disclosure.

### Step 3

#### Complete the application form

- Complete all fields marked with an asterisk (\*).
- Read and agree to the **TERMS AND CONDITIONS** and the **UNIT TRUST TAX INFORMATION SHEET FOR INDIVIDUALS**. These documents form part of this application form and are available on our website. If you do not have access to the Internet, or are not able to access these documents on our website, you can request them from us, or from your financial adviser.

### Step 4

#### Submit your application form

- **Email:** [AFInvestinstructions@alexanderforbesinvestments.co.za](mailto:AFInvestinstructions@alexanderforbesinvestments.co.za)
- **For assistance phone:** 0860 333 316
- To ensure efficient handling of your application, it is important that all the initial stated requirements are supplied together with the completed application form. You agree to provide all documentation and information required in terms of the *Financial Intelligence Centre Act, 2017* as amended ("*FIC Act*"), and understands that Alexander Forbes Investments, as an Accountable Institution ("AI"), is prohibited from processing any business transactions on the your behalf until all such documentation and information has been received as part of its customer due diligence procedures. We may also at any time require additional information to meet our statutory obligation in this regard as part of our due diligence procedure. Your prompt response to our requests, where the information form is incomplete or we have outstanding documentation or both, will assist us to meet your expectations.

### Step 5

#### Submit supporting documents

- Supporting documentation must be attached to your application, please refer to the **FICA REQUIREMENTS FOR INDIVIDUALS** document for our requirements
- Proof of your Bank Details (e.g. certified copy of a posted bank statement or a bank confirmation letter stamped by the bank, it may be a digital one or ink stamp (not older than three (3) months).
- Proof of authority to represent the investor if you are acting on behalf of the investor. We reserve the right to request additional information.

### What happens next?

Once your documentation has been identified and verified, your financial adviser, or our Contact Centre, will send our banking details to you to make payment.

- We will process your application once we have received all the required documents, and verified the information you provided.
- You will receive an SMS or email confirmation, once your application has been processed.
- You will receive a welcome letter and statement, within five (5) business days of your application having been processed, and your investment received.

**Please complete all fields marked with an asterisk (\*).**

☐ Natural person: local ☐ Natural person: foreign ☐ Sole proprietor

☐ Consenting age      ☐ Minor      ☐ Estate late      ☐ Under administration/insolvent

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☐ Male ☐ Female

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		d	d	/	m	m	/	y	y	y	y

☐ **Employed:** salaried    ☐ Unemployed    ☐ Self employed    ☐ **Employed:** commission    ☐ Student

☐ Retired/recipient of annuity income    ☐ Dependant (non-income generating)    ☐ Other - recurring

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City/town \_\_\_\_\_

Province

Country	Postal code

City/town										Province									
Country										Postal code									

[illegible]

If you are acting on behalf of the investor, or opening an investment for a minor, complete Annexure A (page 10), and attach your FICA documents and proof of authority, allowing you to represent the investor (no proof of authority is required for the parent of a minor). Refer to the **FICA REQUIREMENTS FOR INDIVIDUALS** document for details on what FICA documents to submit.

Surname

Title	First name(s)

| | | | |

home work cellphone

fax email

**If you are opening an investment for a minor child, you confirm that you are legally competent to make decisions and give instructions on the child's behalf. By signing this application form, you give us permission to process the child's personal information.**

Please indicate how you would like us to communicate with you. ☐ Email ☐ Post

**If you have no preference, we will send correspondence to your email address. If you have not provided an email address, we will send correspondence to your postal address.**

## Tax reporting and self-certification

**This section must be completed in respect of the Investor. If you are representing the Investor, or opening an investment for a minor, you must complete the Representative Self-certification in Annexure A.**

We are committed to complying with the *Foreign Account Tax Compliance Act (FATCA)* and the Organisation for Economic Co-operation and Development (OECD) Common Reporting Standard for automatic exchange of financial account information (CRS). This means that we must collect information about each investor's tax residency. If you are a U.S. Person, or if you are a tax-resident in any country other than, or in addition to, South Africa (or if we do not receive a valid self-certification from you), we are obliged to share your information with SARS, who may in turn share your information with the tax authorities in the relevant jurisdiction(s).

As a financial institution, we are not allowed to give tax advice. If you have any questions about your tax residency, please contact your financial adviser.

Are you resident for tax purposes<sup>1</sup> in any country other than, or in addition to, South Africa? ☐ Yes ☐ No

If yes, please list all countries in which you are resident for tax purposes<sup>1</sup> and indicate the tax identification number (TIN) for each of those countries. If a country does not issue a TIN, please provide an equivalent number, for example, a registration number or similar official identification number.

If you cannot provide a TIN, or other equivalent number, please provide one of the following reasons:

- **Reason A** – The country does not issue TINs to its residents.
- **Reason B** – You are not required to be registered for tax.
- **Reason C** – The domestic law of the country does not require the TIN to be disclosed.

Country	TIN or equivalent number	If no TIN is available enter reason A, B or C

<sup>1</sup> The taxation laws of a country will determine whether you are a tax resident of that country. If you are unsure about your tax residency, please contact your tax adviser.

## Declaration and undertaking

1. I declare that the above information is true, accurate and complete.
2. I undertake to immediately inform Alexander Forbes Investments, in writing, if there is a change in my circumstances that causes the above information to be incorrect.
3. I understand that the information contained in this form may be reported to SARS and exchanged with tax authorities in other jurisdictions.

Signature of investor/representative \_\_\_\_\_

Date | d | d | / | m | m | / | y | y | y | y

### Withholding tax declaration

Your tax residency determines how we deal with the taxation of dividends, interest and income from Real Estate Investment Trusts (REITs). If you have any questions about your tax residency, please contact your tax adviser.

Are you a South African tax resident? ☐ Yes ☐ No ☐ Yes, but not registered for tax

If yes, please provide your South African income tax number.

<sup>2</sup> You are a South African tax resident, if you are physically present in South Africa for certain time periods, or if you are ordinarily resident in South Africa.

## Foreign tax residents

**This section only applies if you are tax resident in a country other than, or in addition to, South Africa.**

As a foreign tax resident, your tax position is as follows:

- Unless you qualify for a reduced\* dividends tax rate, we will withhold dividends tax at a rate of 20% on local dividends. You are exempt from dividend tax on foreign dividends, in terms of Section 64F(1)(j) of the *Income Tax Act*.
- We will withhold withholding tax on interest (WTI) at a rate of 20% on local interest. You may qualify for a reduced\* WTI rate. If you were physically present in South Africa for a period of 183 days or more during the twelve (12) month period before the date on which the interest is paid, you are exempt from WTI, in terms of section 50D(3)(a) of the *Income Tax Act*.
- Income from a REIT will not form part of your taxable income, for purposes of normal income tax, but we will withhold dividends tax at the dividends tax rate that applies to you.

\* You may qualify for a reduced dividends tax rate and/or WTI rate, if the Agreement for the Avoidance of Double Taxation (DTA) between South Africa and your country of residence makes provision for a reduced rate. Please refer to the section on REDUCED RATES in our **UNIT TRUST TAX INFORMATION SHEET FOR INDIVIDUALS** that is available on our website (click on the name to download the document) and complete and sign the declaration on the next page:

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☐ in terms of section 50E(3) of the *Income Tax Act*, that the beneficial owner is not a South African tax resident and that all the relevant requirements, in terms of Article \_\_\_\_\_ of the DTA between South Africa and the beneficial owner's country of residence as well as section 50E of the *Income Tax Act* have been met and that interest paid to the beneficial owner are subject to a reduced WTI rate of \_\_\_\_%.

- the information provided above is true, accurate and complete.
- I undertake to immediately inform Alexander Forbes Investments, in writing, if there is a change in the beneficial owner's circumstances that causes the above information to be incorrect.

Date | d | d | / | m | m | / | y | y | y | y

**Which portfolio(s) do you wish to invest in and how much do you want to invest?**

Please indicate the amount you wish to invest in each portfolio. You must invest a minimum of R1 000 000 per Portfolio.

Portfolio	Investment amount (minimum R1 000 000 per Portfolio)
AF Invest Stable QI Hedge Fund of Funds	R
AF Invest Moderate QI Hedge Fund of Funds	R
AF Invest Performance QI Hedge Fund of Funds	R
AF Invest Focus QI Hedge Fund of Funds	R
<b>Total</b>	<b>R</b>

Where do the **funds** you are investing come from?

- |  |   |   |   |
|--|---|---|---|
| <input type="checkbox"/> Bonus (annual and ad-hoc) | <input type="checkbox"/> Business earnings  | <input type="checkbox"/> Company sale/sale of interest in company |   |
| <input type="checkbox"/> Court-order               | <input type="checkbox"/> Divorce settlement | <input type="checkbox"/> Donation                                 | <input type="checkbox"/> Gift                                       |
| <input type="checkbox"/> Inheritance               | <input type="checkbox"/> Loan               | <input type="checkbox"/> Maintenance                              | <input type="checkbox"/> Maturing investment                        |
| <input type="checkbox"/> Pension                   | <input type="checkbox"/> Property sale      | <input type="checkbox"/> Retirement lump sum (1/3)                | <input type="checkbox"/> Sale of other asset excluding property     |
| <input type="checkbox"/> Sale of shares            | <input type="checkbox"/> Savings            | <input type="checkbox"/> Winnings                                 | <input type="checkbox"/> Salary <input type="checkbox"/> Commission |

Where does your **income** come from?

- |  |  |   |                                     |
|--|--|---|-------------------------------------|
| <input type="checkbox"/> Annuity payment             | <input type="checkbox"/> Business earnings | <input type="checkbox"/> Consultancy income | <input type="checkbox"/> Commission |
| <input type="checkbox"/> Grant                       | <input type="checkbox"/> Interest income   | <input type="checkbox"/> Maintenance        |                                     |
| <input type="checkbox"/> Rental income               | <input type="checkbox"/> Royalty income    | <input type="checkbox"/> Salary             |                                     |
| <input type="checkbox"/> Profit income/revenue share | <input type="checkbox"/> Dividend income   | <input type="checkbox"/> Scholarship        |                                     |
| <input type="checkbox"/> Trust income                | <input type="checkbox"/> Commission        |   |                                     |

Where does your **wealth** come from?

- |                          |   |                          |                     |                          |                    |
|--------------------------|---|--------------------------|---------------------|--------------------------|--------------------|
| <input type="checkbox"/> | Real Estate                                 | <input type="checkbox"/> | Investments         | <input type="checkbox"/> | Business Ownership |
| <input type="checkbox"/> | Intellectual Property                       | <input type="checkbox"/> | Retirement Accounts | <input type="checkbox"/> | Inheritance        |
| <input type="checkbox"/> | Savings and Cash Reserves                   | <input type="checkbox"/> | High-Value Assets   |                          |                    |
| <input type="checkbox"/> | Other, please specify: <input type="text"/> |                          |                     |                          |                    |

1602-QIF Hedge Funds Application Form for an Individual Invest/2024-10-29

- MINIMUM DISCLOSURE DOCUMENTS (fact sheets)
- ANNUAL REPORT

In accordance with the requirements under the *FIC Act*, we do not reflect our banking details on our forms. In order to meet our obligations in this regard, we will first establish and verify your identity, before your financial adviser will send our banking details to you.

Please deposit your investment directly into our bank account and attach proof of payment. Please note that debit orders are not applicable to investments within these portfolios. Electronic/internet transfers may take up to two (2) business days to appear in our bank account.

☐ Re-invest into your current portfolio

☐ Pay the income earned into my specified bank account

☐ Current      ☐ Savings

## 1602-QIF Hedge Funds Application Form for an Individual Invest/2024-10-29

To fully understand the costs involved for this application, please speak to your financial adviser or call our Contact Centre on 0860 333 316, to obtain an effective annual cost (EAC) disclosure.

Alexander Forbes Investments		
Portfolio	Annual service charge - A2 Class (incl. VAT) <sup>1</sup>	Performance fee (excl. VAT) % of returns above benchmark
AF Invest Stable QI Hedge Fund of Funds <sup>2</sup>	0.75% p.a.	None
AF Invest Moderate QI Hedge Fund of Funds <sup>2</sup>	0.75% p.a.	None
AF Invest Performance QI Hedge Fund of Funds <sup>2</sup>	0.75% p.a.	None
AF Invest Focus QI Hedge Fund of Funds <sup>2</sup>	0.75% p.a.	None

Notes

- 1. Although the current service charge of the A2 Class is 0.75% p.a., the maximum service charge is 1.15% p.a. (incl. VAT).
- 2. A fund of hedge funds is a portfolio that, apart from having assets in liquid form, only invests in other hedge fund portfolios that levy their own charges. This could result in the investment in a fund of hedge fund portfolio being more expensive than an investment in a hedge fund portfolio that is not a fund of hedge fund portfolio.

Portfolio Information

- 1. We are allowed to deduct additional charges from the portfolios, including, but not limited to: trustee charges, bank charges, audit fees, STT (securities transfer tax), brokerage fees and VAT.
- 2. Unit prices are based on net asset value. The net asset value is equal to: the total market value of all assets in the portfolio, including any income earned, less any deductions allowed from the portfolio, divided by the number of units issued.
- 3. If a portfolio invests into other portfolios of Alexander Forbes Investments, or of other companies within the Alexander Forbes group, no manager charge may be levied on those portfolios.
- 4. All charges were correct at the date of publication.
- 5. For more information on these portfolios, refer to the latest **MINIMUM DISCLOSURE DOCUMENTS** (fact sheets) that are available on our website, or on request from us or from your financial adviser.
- 6. For more information on the classes available for investment in a portfolio, and the total investment charges (which consist of transactional costs (TC) and the total expense ratio (TER)), refer to our **SCHEDULE OF FEES AND CHARGES**, that is available on our website, or on request from us, or from your financial adviser.

Financial adviser details

Practice name

Name of adviser

FSP licence number

Adviser code

FAIS declaration

- 1. I declare that I am a licensed Financial Service Provider and have made the disclosures required, in terms of the *Financial Advisory and Intermediary Services Act 37 of 2002* and subordinate legislation thereto, to the investor.
- 2. I declare that I have disclosed all the charges related to this investment, to the investor, and understand that the investor may cancel my charges and appointment at any time, in writing.
- 3. I confirm that all information provided herein is true and correct and I have read and understood the content of this form.

FICA declaration

- 1. I confirm that Alexander Forbes Investments Unit Trusts Limited is the primary accountable institution in terms of the *FIC Act* and is responsible for the identification and verification of the investor. This application will only be processed on completion of such identification and verification.

Signature of financial adviser

Date

Discretionary mandate details

Complete this section in consultation with your financial adviser.

May your financial adviser make discretionary investment decisions on your behalf? This is only allowed, if your financial adviser has a category II FAIS licence.

☐ Yes

☐ No

If yes, sign the declaration below.

I confirm that I have entered into a discretionary mandate with the abovementioned financial adviser, in terms of which the financial adviser is authorised to:

- give investment instructions, on my behalf, without first obtaining the my consent;
- access my investments in electronic format, as made available by product providers from time to time.

I hereby authorise Alexander Forbes Investments to accept and act on all such investment instructions received from the abovementioned financial adviser.

Signature of investor \_\_\_\_\_

Date 

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Attach a certified copy of the discretionary mandate, in which the financial adviser is allowed to give instructions on behalf of the investor. If you have selected “yes” and do not attach the mandate, this application will be rejected.

\_\_\_\_\_



## Investor declaration

1. I confirm that I meet the requirements for investing in a Qualified Investor Hedge Fund, in that the investment is a minimum amount of R1 000 000 (One Million Rand) per Portfolio, and I have demonstrable knowledge and experience in financial or business matters that enables me to assess the risks and merits of an investment into a hedge fund investment; or I have appointed a financial services provider, who has demonstrable knowledge and experience, to advise the entity regarding the risks and merits of a hedge fund investment.
2. I warrant that all the information provided by me in this application form, and all supporting documents, are true, accurate and complete, at the date of submission.
3. I undertake to immediately inform you, in writing, if my contact details, or my representative's contact details change, and/or if there is a change in my circumstances, that causes the information provided in this form to be incorrect.
4. I am acting for my own account, and my decision to enter into the investment, and as to whether the investment is appropriate, was made independently, based on my judgement, and upon advice from such advisors, as were deemed necessary. I declare that I am not relying on any communication from Alexander Forbes Investments, whether written, oral or implied, as investment advice, to enter into the investment. I understand that information and explanations relating to the terms of an investment, shall not be considered investment advice, to enter into the investment.
5. Before completing this form, and in order to make an informed investment decision, I have read and understood the following documents:
  - The **ANNUAL REPORT** that is available on your website, or on request from you, or my financial adviser.
  - The **MINIMUM DISCLOSURE DOCUMENT(S)** (fact sheets) that are relevant to the portfolio(s) of my choice, and that are available on your website, or on request from you, or my financial adviser.
6. I have read and understood the following documents that form part of this application form:

The **TERMS AND CONDITIONS** that are available on your website, or on request from you, or my financial adviser. I agree to these Terms and Conditions and am aware that it may be amended from time to time.

The **UNIT TRUST TAX INFORMATION SHEET FOR INDIVIDUALS** that is available on your website, or on request from you, or my financial adviser.
7. I was satisfied to access information, including the abovementioned documents, on your website. To the extent that I was not satisfied to access information on your website, I have requested the relevant documents and/or information from you or my financial adviser.
8. I have read and understood the **HEDGE FUND RISK DISCLOSURE** statement in Annexure B of this application form. I acknowledge the inherent risk associated with hedge fund portfolio(s), and I understand that there are no assurance or guarantee, as to the expected performance of the investment.
9. I understand all fees and charges applicable to this investment.
10. I confirm that I have been provided with an Effective Annual Costs (EAC) disclosure for the above-mentioned transaction, and have read and understood the effect on my investment. The EAC is a measure that has been introduced, to allow me to compare the charges that I incur and their impact on investment returns, when I invest in different Financial Products. The EAC is made up of four components: Investment management charges, Advice charges, Administration charges, and other charges, which is expressed as an annualised percentage. The figures only show the estimated impact of immediate and future charges, and do not include the impact of any charges that have already been incurred. The effect of some of the charges may vary, depending on my investment period. The EAC calculation assumes that an investor terminates his/her investment in the Financial Product at the end of the relevant periods.

Signature of investor \_\_\_\_\_

Date 

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## Personal information, privacy and security

**FIND OUT** how we protect your personal information, privacy and security.

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**If you are acting on behalf of the investor, or opening an investment for a minor, complete ALL fields to avoid any delays in processing the instruction.**

If you have any questions about the investor's tax residency and/or classification status, please contact your tax adviser.

## Personal details

☐ **Natural person:** local ☐ **Natural person:** foreign ☐ Sole proprietor

☐ Consenting age      ☐ Minor      ☐ Estate late      ☐ Under administration/insolvent

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\_\_\_\_\_

[illegible][illegible]

☐ Male ☐ Female

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Passport number	Country of issue	Expiry date									
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		d	d	/	m	m	/	y	y	y	y
		d	d	/	m	m	/	y	y	y	y

☐ **Employed:** salaried    ☐ Unemployed    ☐ Self employed    ☐ **Employed:** commission    ☐ Student

☐ Retired/recipient of annuity income    ☐ Dependant (non-income generating)    ☐ Other - recurring

[illegible]

Street number	Street name

- **Reason A** – The country does not issue TINs to its residents.
- **Reason B** – You are not required to be registered for tax.
- **Reason C** – The domestic law of the country does not require the TIN to be disclosed.

Country	TIN or equivalent number*	If no TIN is available enter reason A, B or C

2. The taxation laws of a country will determine whether you are a tax resident of that country. If you are unsure about this person's tax residency, please contact your tax or financial adviser.

1. I declare that the above information is true, accurate and complete.
2. I undertake to immediately inform Alexander Forbes Investments, in writing, if there is a change in circumstances that causes the above information to be incorrect.
3. I understand that the information contained in this form may be reported to SARS and exchanged with tax authorities in other jurisdictions.

Date | d | d | / | m | m | / | y | y | y | y |

## Annexure B - Hedge Fund risk disclosures

Investment in a hedge fund portfolio carries a high degree of risk and is only suitable for sophisticated or professional investors who fully understand the risk of investing in a hedge fund portfolio and are capable of sustaining a substantial loss of their investment. You should carefully consider the risks listed below before investing in a hedge fund portfolio. The list of risks listed below does not cover all risks that may arise from investing in a particular hedge fund portfolio, as there are various hedge funds strategies, existing strategies may change, and new strategies may be developed over time. Furthermore not all the risks set out below apply to all hedge funds, and many hedge funds operate in a well-controlled environment.

We advise that you consult with your own legal, tax and financial advisers to ensure that you understand these risks.

### 1. Some of the main risks of hedge funds

#### 1.1 Investment strategies may be inherently risky

Hedge fund strategies may include leverage, short-selling and short term investments. In addition, hedge funds often invest in unlisted instruments, low-grade debt, foreign currency and other exotic instruments. All of these expose investors to additional risk. However, not all hedge funds employ any or all of these strategies and it is recommended that investors consult their adviser in order to determine which strategies are being employed by the relevant fund and which consequent risks arise.

#### 1.2 Leverage usually means higher volatility

Hedge funds may use leverage. This means that the hedge fund manager borrows additional funds, or trades on margin, in order to amplify his investment decisions. This means that the volatility of the hedge fund can be many times that of the underlying investments.

The interest expense and other costs incurred in connection with leverage or borrowing may not be recovered by an increase in your investments. Gains realised with leveraged investments may cause the underlying fund's net asset value to increase at a faster rate than would be the case without leverage. If, however, investment results fail to cover the cost of leverage or borrowings, the portfolio's net asset value could also decrease faster than if there had been no leverage or borrowings. Because of the leveraged nature of certain of the investments, a relatively small movement in the market price of traded instruments may result in a disproportionately large profit or loss.

The degree to which leverage may be employed in any given hedge fund will be limited by the mandate of the fund. The limits laid down by the fund mandate should be carefully reviewed in making an investment decision.

#### 1.3 Short-selling can lead to significant losses

Hedge funds may borrow securities in order to sell them short, in the hope that the price of the underlying instrument will fall. Where the price of the underlying instrument rises, the fund can be exposed to significant losses, given that the manager is forced to buy securities (to deliver to the purchaser under the short sale) at high prices.

#### 1.4 Unlisted instruments might be valued incorrectly

Hedge funds may invest in unlisted instruments where a market value is not determined by willing buyers and sellers. The hedge fund manager may have to estimate the value of such instruments, and these estimates may be inaccurate, leading to an incorrect impression of the fund's value. Potential investors should ensure that objective valuations are performed for all instruments in a fund and that the fund has a competent administrator.

#### 1.5 Fixed Income instruments may be low-grade

Hedge funds may invest in low-grade bonds and other fixed interest investments. These investments are more likely to suffer from defaults on interest or capital. They are also more likely to have volatile valuations when the market changes its view on credit risk. The fund mandate should also limit the extent (i.e. the lowest acceptable rating and maximum percentage exposure) to which low grade debt can be acquired by the fund. Investors should review the mandate to gain an appreciation of the maximum possible exposure applicable to the relevant fund.

#### 1.6 Exchange rates could turn against the fund

Hedge funds might invest in currencies other than the base currency. For example, a South African hedge fund might invest in UK or US shares. The fund is therefore exposed to the risk of the rand strengthening or the foreign currency weakening.

#### 1.7 Other complex investments might be misunderstood

In addition to the above, hedge funds might invest in complex instruments such as but not limited to futures, forwards, swaps, options and contracts for difference. Many of these will be derivatives which could increase volatility. Many will be "over the counter" which could increase counterparty risk. Many exotic instruments may also be challenging for the manager to administer and account for properly. Investors should enquire into how these instruments are objectively and independently valued.

##### 1.7.1 Derivatives

Hedge funds may use derivative instruments for investment and hedging purposes. Many derivative instruments may be challenging for the manager to administer and account for properly. All instruments are objectively and independently valued. Some of the risks associated with derivative instruments include the following:

- a) **Tracking:** When derivatives are used for hedging purposes, an imperfect or variable degree of correlation between price movements of the derivative instrument and the underlying investment sought to be hedged may prevent the portfolio from achieving the intended hedging effect or expose the portfolio to the risk of loss.
- b) **Liquidity:** derivative instruments, especially when traded in large amounts, may not be liquid in all circumstances, so that in volatile markets the portfolio may not be able to close out a position without incurring a loss. In addition, daily limits on price fluctuations and speculative position limits on exchanges on which the portfolio may conduct its transactions in derivative instruments may prevent prompt liquidation of positions, subjecting the portfolio to the potential of greater losses.
- c) **Leverage:** Trading in derivative instruments can result in large amounts of leverage. Thus, the leverage offered by trading in derivative instruments will magnify the gains and losses experienced by the portfolio and could cause the portfolio's net asset value to be subject to wider fluctuations than would be the case if the portfolio did not use the leverage feature in derivative instruments.
- d) **Over-the-Counter Trading:** derivative instruments that may be purchased or sold by the portfolio may include instruments not traded on an exchange. The risk of non-performance by the obligor on such an instrument may be greater and the ease with which the portfolio can dispose of or enter into closing transactions with respect to such an instrument may be less than in the case of an exchange traded instrument. In addition, significant disparities may exist between "bid" and "asked" prices for derivative instruments that are not traded on an exchange. Derivative instruments not traded on exchanges are also not subject to the same type of government regulation as exchange traded instruments, and many of the protections afforded to participants in a regulated environment may not be available in connection with such transactions. Heavy reliance on "over-the-counter" derivatives could result in an increase in counterparty risk.

### **1.7.2 Counterparty risk**

The ability of any counterparty to meet its obligations in terms of its contractual arrangements with the investment manager and the investment manager's ability to enforce any claim that it may have in respect of any defaulting counterparty will be subject to matters relating to, inter alia, solvency of the defaulting counterparty, the nature of the contractual arrangements between the parties, whether the defaulting counterparty has tendered any security for its obligations to the investment manager and practical and substantive risks associated with the South African judicial system.

### **1.8 The fund may be caught in a liquidity squeeze**

Given their often short term nature, hedge funds need to be able to disinvest from or close certain positions quickly and efficiently. But market liquidity is not always stable, and if liquidity were to decrease suddenly, the hedge fund might be unable to disinvest from or close such positions rapidly or at a good price, which may lead to losses.

### **1.9 The prime broker may default**

Hedge fund managers often have special relationships with so-called "prime" brokers. These are stock brokers that provide the required leveraging and shorting facilities. Prime brokers usually require collateral for these facilities, which collateral is typically provided using assets of the relevant client, and consequently such collateral might be at risk if the prime broker were to default in some way.

### **1.10 Custodian risk**

The assets of a hedge fund that are held in custody may be lost in the event of the custodian or a sub-custodian's insolvency, negligence or fraud.

### **1.11 Regulations could change**

Legal, tax and regulatory changes could occur during the term of your investment in a hedge fund. The effect of any future legal, tax and regulatory change or any future court decision on a hedge fund could be substantial and adverse.

### **1.12 Past performance might be theoretical**

Hedge funds are on occasion marketed using theoretical or paper track records. Past performance is seldom a reliable indicator of future performance. Theoretical past performance is often an even less reliable indicator, and investors should place lower significance on these.

### **1.13 The manager may be conflicted**

The hedge fund manager might be managing other hedge funds or other traditional investment funds. The investor should ensure that sufficient controls are in place to manage any conflicts of interest between the different funds.

## **2. Some of the main characteristics of hedge funds**

### **2.1 Hedge fund structures are often complex**

Hedge fund portfolios and hedge fund portfolio managers are fully regulated by the FSCA under the CIS Act and the FAIS act respectively. Investors must ensure that person/s they engage with hold the appropriate licence. Investors need to ensure that any structure is robust enough to contain any unlimited losses.

### **2.2 Manager accountability may be vague**

Hedge funds are often managed by specific individuals and investors should ensure that sufficient controls are in place for the times when the manager is being covered for by colleagues. In addition, a hedge fund (for example a fund of funds) and its managers or advisors may rely on the trading and/or expertise and experience of third-party managers or advisors, the identity of which may not be disclosed to investors. This constitutes an additional risk for investors, which they must take into account.

### **2.3 Fees might be high**

Hedge fund fees may be significantly higher than the fees charged on traditional investment funds. Investments should be made only where the potential returns justify the higher fees.

### **2.4 Fees might be performance-based**

Hedge fund fees are usually performance-based. This means that the managers typically get a higher fee when their funds outperform specified performance targets, which might lead to riskier positions being taken. Investors need to ensure that performance fees allow for a fair sharing of both the good and the bad.

### **2.5 Transaction costs might be high**

Given the often short term nature of investment positions, hedge funds are often traded more aggressively. This implies more stockbroking commission and charges being paid from the fund, which is ultimately for the investor's account. Investments should be made only where the potential returns make up for the costs.

### **2.6 Transparency might be low**

Hedge fund performance is often the result of unique proprietary strategies or contrarian investment positions. For obvious reasons, managers will want to keep these confidential. Managers are therefore less likely to disclose trades to their investors, and holdings might be disclosed only in part or with a significant delay.

### **2.7 Monthly liquidity**

The frequency of withdrawals may be limited to monthly dates. In addition, the manager may impose notice periods or lock-ins, due to lack of liquidity in the market to facilitate a repurchase of units. In this instance the Financial Sector Conduct Authority will be made aware of such lock-ins.

## Annexure D - Important information

### Contact details

#### Manager

**Name** Alexander Forbes Investments Unit Trusts Limited  
**Registration number** 2001/015776/06  
**Tel number** +27 (0) 11 505 6000  
**Fax number** +27 (0) 11 263 1311  
**Postal address** PO Box 786055, Sandton, 2146  
**Email address** [afinvestcontactcentre@alexforbes.com](mailto:afinvestcontactcentre@alexforbes.com)  
**Capacity** CIS Manager

#### Ombud for Financial Services Providers

**Name** FAIS Ombud  
**Tel number** +27 (0) 12 470 9080  
**Fax number** +27 (0) 12 348 3447  
**Postal address** PO Box 74571, Lynnwood Ridge, 0040  
**Physical address** Sussex Office Park  
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Sussex Ave,  
Lynnwood,  
0081  
**Email address** [info@faisombud.co.za](mailto:info@faisombud.co.za)  
**Website** [www.faisombud.co.za](http://www.faisombud.co.za)

#### Fund Administrator

**Name** Alexander Forbes Investments Limited  
**Registration number** 1997/000595/06  
**Tel number** +27 (0) 11 505 6000  
**Fax number** +27 (0) 11 263 1001  
**Postal address** PO Box 786055, Sandton, 2146  
**FAIS Licence number** 711  
**Insurer number** 10/10/155

Is a registered insurer licensed to conduct life insurance business

**Email address** [afinvestcontactcentre@alexforbes.com](mailto:afinvestcontactcentre@alexforbes.com)  
**Capacity** Fund Administrator

#### Investment Administration Services

Outsourced to Maitland Group South Africa Limited by the Manager

#### Investment Manager

**Name** Alexander Forbes Investments Administration (Pty) Limited  
**Registration number** 2005/043273/07  
**Tel number** +27 (0) 11 505 6000  
**Fax number** +27 (0) 11 263 1001  
**Postal address** PO Box 786055, Sandton, 2146  
**FAIS Licence number** 27584  
**Email address** [kingg1@alexforbes.com](mailto:kingg1@alexforbes.com)  
**Capacity** Investment Manager (hedge fund FSP)  
**Financial Sector Conduct Authority**  
**Name** Financial Sector Conduct Authority  
**Tel number** +27 (0) 12 428 8000  
**Fax number** +27 (0) 12 346 6533

**Physical address** 41 Matroosberg Road  
Ashlea Gardens  
Pretoria  
South Africa  
0081

**Email address** [cis.complaints@fsca.co.za](mailto:cis.complaints@fsca.co.za)

**Website** [www.fsca.co.za](http://www.fsca.co.za)

#### Investor Administration Services

Outsourced to Silica Financial Administration Solutions (Pty) Ltd by the Manager

#### Auditor

PriceWaterhouseCooper Inc.

### Transaction timelines

To ensure efficient handling of your application, it is important that all the initial stated requirements are supplied together with the completed application form. You agree to provide all documentation and information required in terms of the *FIC Act* as amended, and understands that Alexander Forbes Investments, as an AI, is prohibited from processing any business transactions on your behalf until all such documentation and information has been received as part of its customer due diligence procedures. We may also at any time require additional information to meet our statutory obligation in this regard as part of our due diligence procedure. Your prompt response to our requests, where the information form is incomplete or we have outstanding documentation or both, will assist us to meet your expectations.

Instruction	Cut-off time for receipt of instruction and all requirements	Business days to process	Business days to buy or sell	Business days to value
Contributions	Before 13:00 on day 1	Day 1	Day 1	Day 1
	After 13:00 on day 1	Day 2	Day 2	Day 2
Switches between Alexander Forbes Investments Portfolios <sup>1</sup>	Before 13:00 on day 1	Day 1	Day 1	Day 1
	After 13:00 on day 1	Day 2	Day 2	Day 2
Disinvestments <sup>2</sup>	Before 13:00 on day 1	Day 1	Day 1	Day 1
	After 13:00 on day 1	Day 2	Day 2	Day 2

#### Time periods for other transactions

Phase-ins	All phase-ins will be processed on the 10th of every month. If the 10th is not a business day, then the phase-in will be done on the next business day. Value will be given at the date of the actual transaction. All phase-in instructions, together with all business requirements, need to be received by 13:00 on the 5th business day before the 10th of the month.
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## DISCLAIMER

### Risks (portfolio specific)

**Derivatives:** There is no assurance that a portfolio's use of a derivative strategy will succeed. A portfolio's management may employ a sophisticated risk management process, to oversee and manage derivative exposures within a portfolio, but the use of derivative instruments may involve risks different from, and, in certain cases, greater than, the risks presented by the securities from which they are derived.

**Exposure to foreign securities:** Foreign securities within portfolios may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

**Hedge fund of funds:** A hedge fund of funds is a portfolio that invests in portfolios of collective investment schemes (unit trusts) that levy their own charges, which could result in a higher fee structure for the fund of funds.

**Drawdown:** The potential magnitude of loss - the largest peak-to-trough decline in returns over the period, also known as the maximum drawdown.

**Liquidity:** The risk that a given security or asset cannot be traded quickly enough in the market to prevent a loss (or make the required profit).

**Equities:** The value of equities may vary according to company profits and future prospects, as well as more general market factors. In the event of a company default, the owners of their equity rank last in terms of any financial payment from that company.

**Bonds:** The value of fixed income investments (e.g. bonds) tends to decrease when interest rates and/or inflation rises. Bonds issued by major governments and companies, will be more stable than those issued by emerging markets or smaller corporate issuers. If an issuer experiences financial difficulty, there may be a risk to some, or all, of the capital invested. Any historical or current yields quoted should not be considered reliable indicators of future performance.

For a detailed description of these risks, and other risks that are relevant to the portfolio, please refer to the **CIS RISK DISCLOSURE DOCUMENT**, available on the website.

### General

Collective investments (unit trusts) are generally medium-term to long-term investments, but a hedge fund may have short-term strategies and practices. The value of participatory interests (units) or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Hedge funds trade at ruling prices and prices may fluctuate post publication. Hedge funds can engage in scrip borrowing and scrip lending. The manager does not provide any guarantee, either with respect to the capital or the return of a portfolio. Any forecasts and/or commentary in this document are not guaranteed to occur. Different classes of participatory interests apply to these portfolios and are subject to different fees and charges. A **SCHEDULE OF FEES AND CHARGES**, with maximum commissions, is available on request from us or from your financial adviser. Forward pricing is used. Hedge funds are CIS with a strategy that allows for leveraging and short-selling strategies. Hedge fund strategies can result in losses greater than the market value of the fund, but investors' losses are limited to the value of the investment or contractual commitments. Hedge funds can also invest in illiquid instruments. While CIS in hedge funds differ from CIS in securities (long-only portfolios) the two may appear similar, as both are structured in the same way, and are subject to the same regulatory requirements. Further risks associated with hedge funds include: investment strategies may be inherently risky; leverage usually means higher volatility; short-selling can lead to significant losses; unlisted instruments might be valued incorrectly; fixed income instruments may be low-grade; exchange rates could turn against the fund; other complex investments might be misunderstood; the client may be caught in a liquidity squeeze; the prime broker or custodian may default; regulations could change; past performance might be theoretical; or the manager may be conflicted. For a detailed description of these risks, please refer to the **HEDGE FUND RISK DISCLOSURE DOCUMENT**, available on the website.

### Redemptions

A Qualified Investor Hedge Fund (QIHF) can borrow up to 10% of the value of the portfolio, for redemptions of participatory interests. The ability of a portfolio to repurchase, is dependent upon the liquidity of the securities and cash of the portfolio. A manager may, in exceptional circumstances, suspend repurchases for a period, subject to regulatory approval, to await liquidity, and the manager must keep the investors informed about these circumstances.

### Performance fees

Performance fees are not levied on the portfolio, although they have been provided for. Investors will receive three months' written notice, if performance fees will be levied in the future. The rate of return is calculated on a total return basis, and the following elements may involve a reduction of the investor's capital: interest rates, economic outlook, inflation, deflation, economic and political shocks or changes in economic policy.

### Performance returns

Lump-sum performance returns are being quoted. Income distributions, prior to deduction of applicable taxes, are included in the performance calculations. NAV to NAV figures have been used for the performance calculations, as calculated by the manager at the valuation point defined in the deed, over all reporting periods. Investment performance calculations are available for verification upon request by any person. Reinvestment of income is calculated on the actual amount distributed per participatory interest, using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual reinvestment date. The performance is calculated for the fee class. The individual investor performance may differ, as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The rate of return is calculated on a total return basis, and the following elements may involve a reduction of the investor's capital: interest rates, economic outlook, inflation, deflation, economic and political shocks or changes in economic policy. Annualised returns are period returns re-scaled to a period of one year. This allows investors to compare returns of different assets that they have owned for different lengths of time. All period returns greater than one year have been annualised. Returns for periods less than one year have not been annualised. A cumulative return is the aggregate amount an investment has gained or lost over time, independent of the period of time involved. Actual annual figures are available to the investor on request.

### Prices

**PRICES** are published daily in the Business Report (South Africa's National Financial Daily) and are made available on the website.

### Valuation and cut-off time

The QIHFs are valued on the last day of each calendar month. The pricing date is the last day of each calendar month. The withdrawal instruction must be received before 13:00, at least five business days (or shorter, as determined by the manager) prior to the pricing date, failing which, the pricing date in the following calendar month will apply.

### Closure of the portfolio

The manager shall, in its absolute discretion, without notice or on such notice as it may determine, be entitled from time to time to close the portfolio to new investments and/or to close the portfolio to investments from new investors and/or to accept new investments only from certain persons or groups of persons and/or to limit or suspend the creation and issue of new participatory interests, in each case on such terms as it may determine, if such restrictions will, in the manager's view, benefit the portfolio or the effective management thereof or for any other reason whatsoever. The manager shall, in its absolute discretion, determine the date from which any such restrictions shall take effect, the date from which any such restrictions shall cease to apply and/or the date on which any such amended restrictions shall apply.

### Structure of the portfolio

The portfolio was established as a collective investment scheme trust arrangement on 26 May 2016, with the conversion process being completed on 1 November 2016. All prior information was in an unregulated environment. The portfolio will not change its investment strategy or investment policy without prior approval from the Financial Sector Conduct Authority and investors. The ballot procedure, as prescribed in CISCA and the Deed, will be followed.

### Counterparties and prime brokers

We do not enter into counterparty or prime broker arrangements, but the underlying portfolios may enter into such arrangements. We receive reporting on counterparty exposure levels from the underlying portfolio managers and this information can be provided on request.

**Waiver of rights**

Alexander Forbes Investments Limited may not request or induce an investor in any manner to waive any right or benefit conferred on the investor by legislation or accept or act on any such waiver.

**Additional information**

For more information on the portfolio, refer to the following documents, available from your financial adviser, or on request from the manager, at no additional costs.

- **MINIMUM DISCLOSURE DOCUMENTS**
- **ANNUAL REPORT**
- **FEE AND CHARGES SCHEDULE**
- **APPLICATION FORM (LEGAL ENTITIES)**

**Complaints**

The **COMPLAINTS HANDLING PROCEDURE**, and the **CONFLICTS OF INTEREST MANAGEMENT POLICY** are available on the website. Associates of the manager may be invested within certain portfolios, and the details thereof are available from the manager.

**CONTACT DETAILS****CIS Manager**

Alexander Forbes Investments Unit Trusts Limited is registered as a manager, in terms of the *Collective Investment Schemes Control Act*, and is a subsidiary of Alexander Forbes Limited, and through Alexander Forbes Group Holdings Limited, is a member of the Association for Savings and Investment South Africa (ASISA).

**Registration number:** 2001/015776/06

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**Directors:** [www.alexforbes.com/za/en/about-us/company-directors](http://www.alexforbes.com/za/en/about-us/company-directors)

**Trustee, Custodian and Depository**

FirstRand Bank Limited, acting through RMB Trustee Services

**Registration number:** 1929/001225/06

**Physical address:** No 3 First Place, Corner Jeppe and Simmonds Streets, Johannesburg, 2001

**Postal address:** PO Box 7713, Johannesburg, 2000

**Telephone number:** +27 (0) 87 736 1732

**Email address:** [info@rmb.co.za](mailto:info@rmb.co.za)

The trustee is registered, as a trustee, in terms of the *Collective Investment Schemes Control Act*.

**Investment Manager Hedge Funds**

Alexander Forbes Investments Administration (Pty) Limited

**Registration number:** 2005/043273/07, is a licensed authorised Financial Services Provider (FSP), as a hedge fund FSP, in terms of *section 8 of the Financial Advisory and Intermediary Services Act 37 of 2002*, as amended, FAIS licence number 27584. The address is the same as the manager. This information is not advice, as defined in the Act. Please be advised that there may be representatives acting under supervision.