

## Namibian Manager Watch™ Survey for the month ending November 2016

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FINANCIAL SERVICES

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# NAMIBIA MANAGER WATCH™ SURVEY

## Namibia Manager Watch - Combined Conservative

Asset Managers	Month	Rank	Quarter	Rank	Year-to-date	Rank	1 Year Rolling	Rank	3 Years Rolling	Rank	5 Years Rolling	Rank	Assets (N\$ Millions)	Rank
<b>Multi-Asset Class</b>														
OMIGNAM Profile Capital	0.48%	2	-1.58%	3	4.19%	3	4.28%	3	8.86%	3	10.92%	3	54	4
Prudential Namibian Inflation Plus +4%	0.03%	3	-2.58%	4	3.09%	4	2.87%	4	9.65%	1	12.81%	1	1 976	2
Sanlam Namibia Inflation Linked Fund	0.91%	1	-0.57%	2	5.03%	2	5.77%	2	9.52%	2	11.10%	2	2 610	1
Stanlib Namibia inflation Plus	-0.32%	4	0.13%	1	7.08%	1	6.74%	1	6.90%	4	8.74%	4	425	3
<b>Total Assets / Average Performance</b>	0.28%		-1.15%		4.86%		4.93%		8.74%		10.96%		4 641	

## Namibia Manager Watch - Combined Unit Trusts

Asset Managers	Month	Rank	Quarter	Rank	Year-to-date	Rank	1 Year Rolling	Rank	3 Years Rolling	Rank	5 Years Rolling	Rank	Assets (N\$ Millions)	Rank
<b>Multi-Asset Class</b>														
Investec Namibia Managed Fund	1.56%	1	-2.75%	2	0.10%	2	0.40%	3	11.09%	1	14.30%	1	2 149	1
Standard Bank Managed Fund	1.00%	3	-3.27%	3	-0.33%	3	1.24%	2	8.37%	2	12.59%	2	226	3
Prudential Namibian Balanced Fund(Pooled)	1.08%	2	-2.19%	1	3.10%	1	2.98%	1*		*			260	2
<b>Total Assets / Average Performance</b>	1.22%		-2.74%		0.30%		1.25%		9.89%		13.51%		2 635	

Namibian CPI	0.50%		0.83%		7.04%		7.23%		5.21%		5.54%			
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**Notes:**

All returns on this sheet are gross returns on total discretionary Namibian retirement fund assets under management where there exists a combined mandate i.e. SA and Namibian assets. Figures as supplied by the various investment managers and checked for reasonability where possible. Returns are based on a lump sum investment with the corresponding rankings in the following column. The rankings have been supplied for illustrative purposes only.

# NAMIBIA MANAGER WATCH™ SURVEY

## Namibia Manager Watch - Combined Fixed Income

Asset Managers	Month	Rank	Quarter	Rank	Year-to-date	Rank	1 Year Rolling	Rank	3 Years Rolling	Rank	5 Years Rolling	Rank	Assets (N\$ Millions)	Rank
<b>Fixed Income</b>														
<b>Money Market</b>														
Bank Windhoek Investment Fund	0.72%	2	2.17%	3	7.70%	4	8.38%	4	7.40%	4	6.88%	4	6 362	1
IS Namibian Banker	0.71%	3	2.12%	4	7.97%	3	8.58%	3	7.51%	3	7.00%	3	261	5
OMIGNAM Profile Banker	0.55%	7	1.67%	7	6.17%	7	6.68%	7	5.83%	7	5.50%	6	45	6
EMH Prescient Money Market	0.59%	6	1.84%	6	7.04%	6	7.58%	6	7.02%	*			41	7
SIM Namibia Floating Rate fund	0.72%	1	2.23%	1	8.14%	2	8.72%	2	7.68%	1	7.20%	2	431	4
Standard Bank Namibia Cash Plus	0.67%	4	2.04%	5	7.64%	5	8.26%	5	7.22%	5	6.75%	5	1 497	2
Standard Bank Namibia Income	0.61%	5	2.17%	2	8.82%	1	9.05%	1	7.60%	2	7.50%	1	873	3
<b>Mixed Fixed Interest</b>														
Investec Namibia High Income Fund	0.55%	1	2.05%	3	10.49%	1	10.84%	1	8.14%	2	7.47%	3	190	2
Momentum AM Namibia Income Fund	0.51%	3	2.12%	1	8.81%	3	8.46%	3	7.66%	3	7.54%	2	108	3
Sanlam Namibia Active Fund	0.51%	2	2.12%	2	9.38%	2	9.53%	2	8.41%	1	8.06%	1	1 316	1
<b>Total Assets / Average Performance</b>	0.61%		2.05%		8.00%		8.39%		7.36%		7.00%		11 124	
Namibian CPI	0.50%		0.83%		7.04%		7.23%		5.21%		5.54%			

**Notes:**

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# NAMIBIA MANAGER WATCH™ SURVEY - BEST INVESTMENT

## Best Investment View Discretionary Mandates for the period ending November 2016

Asset Managers	Month	Rank	Quarter	Rank	Year-to-date	Rank	1 Year Rolling	Rank	3 Years Rolling	Rank	5 Years Rolling	Rank	Assets (N\$ Millions)	Rank
<b>Multi - Asset Class</b>														
Allan Gray High Foreign	0.74%	9	-2.74%	7	4.18%	2	7.94%	1	11.46%	1	14.31%	4	10 326	1
Investec Namibia Combined (Balanced Strategy)	1.54%	1	-2.67%	5	0.19%	10	0.48%	11	11.31%	2	14.45%	2	4 245	2
Investec Namibia Opportunity	0.77%	8	-2.36%	3	2.81%	5	3.94%	3	11.10%	3	14.05%	5	1 015	5
Coronation Namibia Asset Management	0.32%	10	-4.18%	11	1.35%	9	1.85%	8	8.88%	10	14.46%	1	2 755	3
OMIGNAM	0.80%	6	-3.19%	9	2.67%	7	2.29%	6	9.24%	7	13.07%	6	882	6
OMIGNAM Profile Balanced	0.91%	3	-2.64%	4	2.74%	6	2.25%	7	9.33%	6	13.06%	7	127	11
OMIGNAM Profile Pinnacle Fund	0.82%	4	-2.73%	6	2.55%	8	1.82%	9	9.13%	8	13.01%	8	274	9
Prudential Namibian Balanced(Seg)	1.11%	2	-2.18%	2	3.35%	4	3.19%	5	10.08%	4	14.44%	3	1 923	4
Momentum AM Namibia Global Balanced Fund	0.82%	5	-1.24%	1	6.33%	1	5.12%	2	9.73%	5	12.47%	11	366	8
Sanlam Namibia Managed Prudential Fund	0.23%	11	-2.95%	8	3.76%	3	3.23%	4	8.93%	9	12.82%	9	560	7
Stanlib Namibia Balanced fund	0.78%	7	-3.88%	10	-0.04%	11	1.18%	10	8.52%	11	12.73%	10	143	10
<b>Total Assets / Average Performance</b>	0.80%		-2.80%		2.44%		2.85%		9.77%		13.49%		22 615	
<b>Median Performance (Compounded)</b>	0.80%		-2.86%		2.21%		2.28%		9.76%		13.64%		882	
<b>STATISTICS</b>														
Highest	1.54%		-1.24%		6.33%		7.94%		11.46%		14.46%			
Lowest	0.23%		-4.18%		-0.04%		0.48%		8.52%		12.47%			
Upper Quartile	0.87%		-2.50%		3.55%		3.58%		10.59%		14.37%			
Lower Quartile	0.76%		-3.07%		1.95%		1.83%		8.61%		12.92%			
Number of participants	11		11		11		11		11		11			
Namibian CPI	0.50%		0.83%		7.04%		7.23%		5.21%		5.54%			

**Notes:**

All returns on this sheet are gross returns on total discretionary Namibian retirement fund assets under management where there exists a combined mandate i.e. SA and Namibian assets.

Figures as supplied by the various investment managers and checked for reasonability where possible.

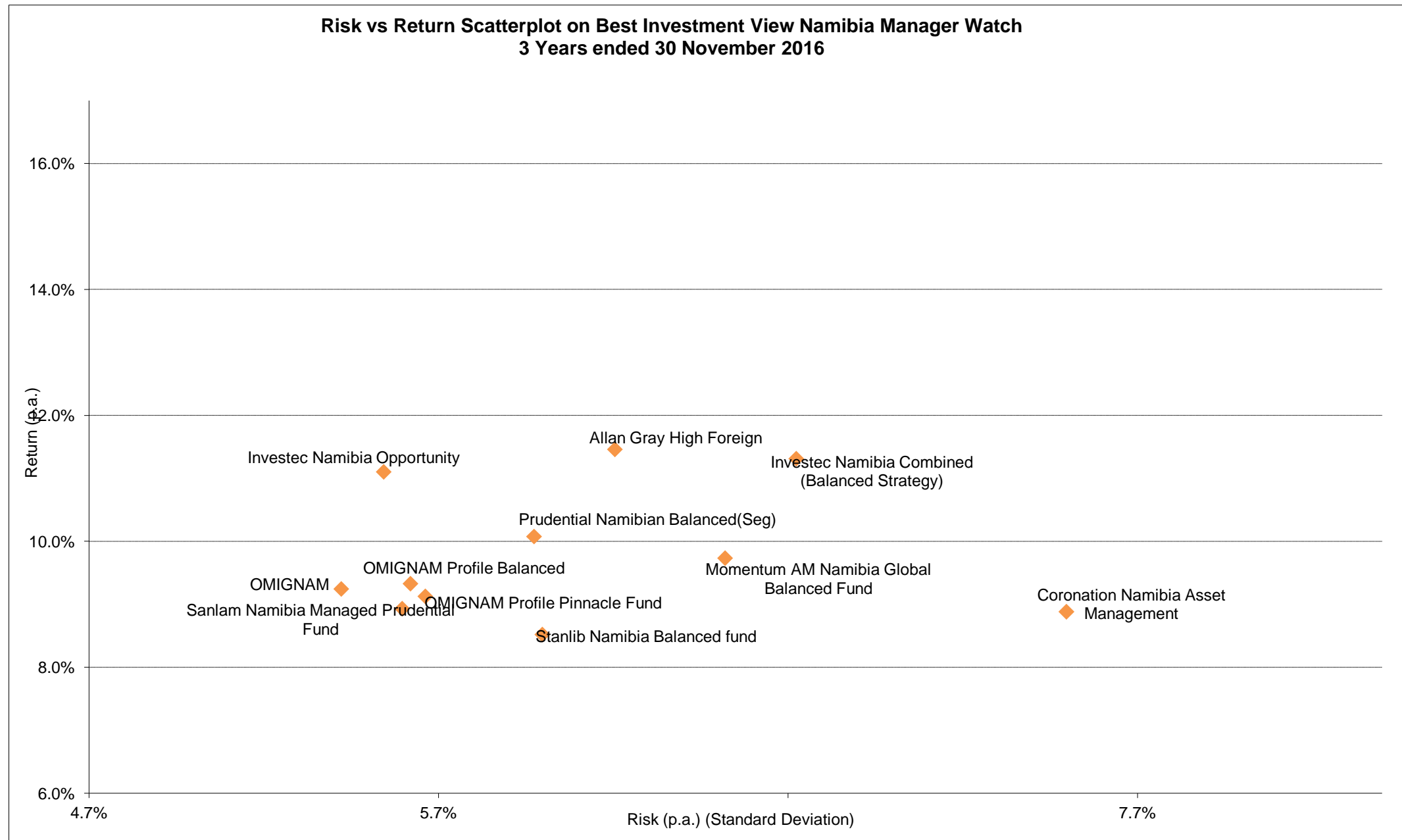
Returns are based on a lump sum investment with the corresponding rankings in the following column.

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# NAMIBIA MANAGER WATCH™ SURVEY - COMBINED BEST INVESTMENT VIEW

Investment Data to the end of November 2016						
Asset Managers	3 Years Rolling	Rank	3 Years Risk (Volatility)	Rank	Return /Risk	Rank
<b>RISK VS RETURN (Calculated on 3 year performance returns)</b>						
Allan Gray High Foreign	11.46%	1	6.20%	8	1.85	2
Investec Namibia Combined (Balanced Strategy)	11.31%	2	6.72%	10	1.68	5
Investec Namibia Opportunity	11.10%	3	5.54%	2	2.00	1
Coronation Namibia Asset Management	8.88%	10	7.50%	11	1.18	11
OMIGNAM	9.24%	7	5.42%	1	1.70	3
OMIGNAM Profile Balanced	9.33%	6	5.62%	4	1.66	6
OMIGNAM Profile Pinnacle Fund	9.13%	8	5.66%	5	1.61	7
Prudential Namibian Balanced(Seg)	10.08%	4	5.97%	6	1.69	4
Momentum AM Namibia Global Balanced Fund	9.73%	5	6.52%	9	1.49	9
Sanlam Namibia Managed Prudential Fund	8.93%	9	5.60%	3	1.60	8
Stanlib Namibia Balanced fund	8.52%	11	6.00%	7	1.42	10
<b>STATISTICS</b>						
Highest	11.46%		7.50%		2.00	
Upper Quartile	10.59%		6.36%		1.70	
Median	9.33%		5.97%		1.66	
Average	9.79%		6.07%		1.63	
Lower Quartile	9.03%		5.61%		1.54	
Lowest	8.52%		5.42%		1.18	
Number of participants	11		11		11	

# NAMIBIA MANAGER WATCH™ SURVEY - COMBINED BEST INVESTMENT VIEW



# MARKET DATA

MARKET DATA TO THE END OF NOVEMBER 2016						
PERFORMANCE DATA						
	Month	Quarter	Year to date	1 Year	3 Years (p.a.)	5 Years (p.a.)
INDEX RETURNS INCLUDING INCOME & INFLATION						
FTSE / JSE All Share Index (Free Float)	-0.55%	-3.94%	1.64%	-0.10%	6.86%	12.20%
FTSE / JSE Capped All Share Index	-0.08%	-3.17%	2.79%	1.09%	7.33%	12.54%
FTSE / JSE SWIX All Share Index	-2.35%	-5.93%	2.11%	-0.86%	8.12%	13.42%
All Bond	-1.83%	1.75%	13.67%	6.08%	6.75%	7.18%
Alexander Forbes Money Market	0.61%	1.85%	6.77%	7.34%	6.54%	6.11%
Short Term Fixed Interest Rate Index	0.61%	1.85%	6.72%	7.30%	6.53%	6.06%
JP Morgan Global Bond Index	-0.56%	-11.55%	-7.47%	0.27%	11.01%	11.15%
MSCI World Index (Rands)	5.59%	-4.55%	-4.42%	0.94%	16.10%	23.34%
Citi WGBI ( was Salomon Brothers Bond Index) (Rands)	-0.79%	-11.64%	-7.41%	0.40%	10.30%	10.94%

*International Indices sourced from Morningstar*

Inflation figures lagged by one month.

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\* While all possible care is taken in the compilation of the Survey, reliance is placed on information received from Investment Managers.

\* **The rankings and statistical information have been supplied for illustrative purposes only.**

\* Performance figures are shown gross of fees.

\* Performance should not be judged over a short period of time.

\* Past history is not necessarily a guide to future performance.

# APPENDIX

## EXPLANATORY NOTES

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### General :

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### Statistical Definitions :

The Median is the value above or below which half the managers fall.

The Upper Quartile is the value above which one quarter of the managers fall.

The Lower Quartile is the value below which one quarter of the managers fall.

### Risk Analysis Definitions :

"Volatility" is the annualised standard deviation of the manager's monthly returns.

"Volatility" is a measure of the variability of the manager's returns.

"Return to Risk" is the return divided by the "Volatility"

"Return to Risk" is a measure of the return earned per unit of risk taken.

"Active return" is the return earned by the manager less the return on the benchmark.

"Active Return" is a measure of the value that the manager has added or detracted over the benchmark return.

"Tracking Error" is the annualised standard deviation of the monthly "Active Returns".

"Tracking Error" is a measure of the variability of the manager's returns relative to the benchmark returns.

"Information Ratio" is the "Active Return" divided by the "Tracking Error".

"Information Ratio" is a measure of the value added per unit of risk taken relative to the benchmark.

GIPS - Global Investment Performance Standards

Ethical principles to achieve full disclosure and fair presentation of investment performance.