



## S.A. Property Manager Watch™ Survey for the month ending September 2013

Research & Product Development  
FINANCIAL SERVICES

  
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Securing your financial well-being

# S.A. PROPERTY MANAGER WATCH™ SURVEY

GENERAL INFORMATION												
	GIPS™ (Verified/ Compliant)	Notes	Benchmark Description	Valuation Frequency	Cash Flow Frequency in IRR Calc	Minimum Listed Property Allocation	Maximum Cash Exposure Allowed	Disinvestment Notice Period	Lock-in Period	No. of funds in composite	Portfolio Size (R m)	Admin - efficiency : Date data submitted
<b>INVESTMENT MANAGERS</b>												
<b>75% - 100% Listed Property</b>												
ABSA ASSET MANAGEMENT DOMESTIC PROPERTY			FTSE/JSE SA Listed Property	Daily	Daily	75%	25%	48 hours	n/a	1	403	17 October 2013
CATALYST FM COMPOSITE PROPERTY CAPPED INDEX FUNDS			FTSE/JSE Capped SA Listed Property	Daily	Daily	95%	5%	24 hours	n/a	2	408	10 October 2013
CATALYST FM COMPOSITE SA LISTED PROPERTY INDEX FUNDS			FTSE/JSE SA Listed Property	Daily	Daily	95%	5%	24 hours	n/a	14	7,039	10 October 2013
CORONATION PROPERTY EQUITY	V		FTSE/JSE SA Listed Property	Daily	Daily	50%	50%	24 hours	n/a	1	2,335	13 October 2013
INVESTEC PROPERTY EQUITY FUND	V		FTSE/JSE SA Listed Property	Daily	Daily	80%	20%	24 hours	n/a	n/a	4,737	10 October 2013
IS PROPERTY FUND			FTSE/JSE SA Listed Property	Daily	n/a	85%	15%	*	n/a	n/a	5,811	11 October 2013
MOMENTUM AM PROPERTY			FTSE/JSE SA Listed Property	Daily	n/a	n/a	n/a	n/a	n/a	n/a	1,005	14 October 2013
OMIG QUOTED PROPERTY PORTFOLIO	V		FTSE/JSE SA Listed Property	Daily	n/a	85%	15%	48 hours	n/a	1	5,548	11 October 2013
PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND	V		FTSE/JSE SA Listed Property	Daily	Daily	95%	5%	24 hours	n/a	3	4,524	03 October 2013
SIM PROPERTY FUND	V		FTSE/JSE SA Listed Property	Daily	Daily	90%	10%	24 hours	n/a	1	3,439	07 October 2013
STANLIB INSTITUTIONAL PROPERTY FUND	V		FTSE/JSE SA Listed Property	Daily	Daily	95%	5%	48 hours	48 hours	1	3,576	11 October 2013
STANLIB PROPERTY INCOME FUND			FTSE/JSE SA Listed Property	Daily	Daily	50%	50%	48 hours	48 hours	1	6,887	11 October 2013
	V	<i>This includes multi-managers thus must be noted as possible "double-counting"</i>									45,711	
<b>TOTAL</b>												
<b>0% -74% Listed Property</b>												
FUTUREGROWTH COMMUNITY PROPERTY FUND			CPI + 4%	Annually	Monthly	0%	10%	Up to 3 years	n/a	1	1,251	14 October 2013
<b>TOTAL</b>											1,251	

\* Reasonable use of the survey may be made for purposes of comment and study provided that full acknowledgement is made to 'Alexander Forbes Research & Product Development'.

\* While all possible care is taken in the compilation of the Survey, reliance is placed on information received from Investment Managers.

\* The rankings and statistical information have been supplied for illustrative purposes only.

\* Performance figures are shown gross of fees.

\* Performance should not be judged over a short period of time.

\* Past performance is not necessarily a guide to future performance.

# S.A. PROPERTY MANAGER WATCH™ SURVEY

INVESTMENT DATA TO THE END OF SEPTEMBER 2013																
	PERFORMANCE DATA															
	Month	Benchmark	Quarter	Benchmark	Year to Date	Benchmark	1 Year	Benchmark	3 Years (p.a.)	Benchmark	5 Years (p.a.)	Benchmark	7 Years (p.a.)	Benchmark	10 Years (p.a.)	Benchmark
<b>SPECIALIST PROPERTY</b>																
<b>75% - 100% Listed Property</b>																
ABSA ASSET MANAGEMENT DOMESTIC PROPERTY	6.45%	6.71%	0.53%	-1.31%	8.53%	7.33%	11.39%	10.28%	*	*	*	*	*	*	*	*
CATALYST FM COMPOSITE PROPERTY CAPPED INDEX FUNDS	6.44%	7.03%	1.03%	1.17%	9.97%	10.48%	15.20%	15.84%	17.53%	18.21%	17.27%	17.54%	15.75%	15.69%	22.68%	22.55%
CATALYST FM COMPOSITE SA LISTED PROPERTY INDEX FUNDS	6.16%	6.71%	-0.96%	-1.31%	7.80%	7.33%	10.89%	10.29%	17.82%	17.89%	20.60%	20.57%	19.11%	19.00%	*	*
CORONATION PROPERTY EQUITY	6.39%	6.71%	-0.20%	-1.31%	10.18%	7.33%	14.19%	10.28%	20.46%	17.89%	21.73%	19.79%	19.40%	17.87%	23.85%	22.55%
INVESTEC PROPERTY EQUITY FUND	6.43%	6.71%	-2.05%	-1.31%	7.38%	7.33%	10.79%	10.28%	18.14%	17.89%	20.09%	20.57%	20.19%	19.00%	*	*
IS PROPERTY FUND	8.46%	6.71%	3.17%	-1.31%	7.46%	7.33%	11.37%	10.28%	17.99%	17.89%	20.72%	20.57%	19.39%	19.00%	24.51%	24.86%
MOMENTUM AM PROPERTY	5.62%	6.71%	-0.23%	-1.31%	8.24%	7.33%	11.97%	10.28%	*	*	*	*	*	*	*	*
OMIG QUOTED PROPERTY PORTFOLIO	6.33%	6.71%	-1.39%	-1.31%	7.64%	7.33%	10.41%	10.29%	*	*	*	*	*	*	*	*
PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND	6.57%	6.71%	-0.88%	-1.31%	8.28%	7.33%	11.35%	10.28%	18.26%	17.89%	21.40%	20.57%	19.73%	19.00%	*	*
SIM PROPERTY FUND	6.65%	6.71%	-0.64%	-1.31%	8.06%	7.33%	11.16%	10.28%	16.65%	17.89%	17.25%	17.46%	16.23%	15.64%	*	*
STANLIB INSTITUTIONAL PROPERTY FUND	6.28%	6.71%	-1.18%	-1.31%	7.58%	7.33%	10.91%	10.28%	18.49%	17.89%	21.62%	20.57%	20.04%	19.00%	*	*
STANLIB PROPERTY INCOME FUND	6.46%	6.71%	-1.31%	-1.31%	7.51%	7.33%	10.86%	10.28%	18.66%	17.89%	21.92%	20.57%	20.43%	19.14%	25.65%	*
<b>0% -74% Listed Property</b>																
FUTUREGROWTH COMMUNITY PROPERTY FUND	0.83%	0.33%	2.30%	2.86%	8.17%	8.92%	12.18%	10.01%	9.56%	9.48%	9.33%	9.73%	11.85%	10.04%	13.48%	9.42%
<b>INDICES</b>																
FTSE/JSE SA LISTED PROPERTY	6.71%		-1.31%		7.33%		10.28%		17.89%		20.56%		19.00%		24.09%	
<b>STATISTICS</b>																
Highest	8.46%		3.17%		10.18%		15.20%		20.46%		21.92%		20.43%		25.65%	
Upper Quartile	6.54%		0.34%		8.27%		11.83%		18.37%		21.51%		19.89%		24.41%	
Median	6.43%		-0.76%		7.93%		11.26%		17.99%		20.60%		19.39%		23.97%	
Average	6.13%		-0.22%		8.15%		11.64%		17.41%		20.32%		18.28%		22.38%	
Lower Quartile	6.29%		-1.28%		7.53%		10.87%		17.68%		18.68%		17.62%		22.97%	
Lowest	0.83%		-2.05%		7.33%		10.28%		9.56%		9.33%		11.85%		13.48%	
Range	7.63%		5.23%		2.85%		4.92%		10.90%		12.59%		8.59%		12.17%	
Number of participants	14		14		14		14		11		11		11		6	

\* Reasonable use of the survey may be made for purposes of comment and study provided that full acknowledgement is made to "Alexander Forbes Research & Product Development".

\*\* Please see final page for Disclaimers and Glossary \*\*

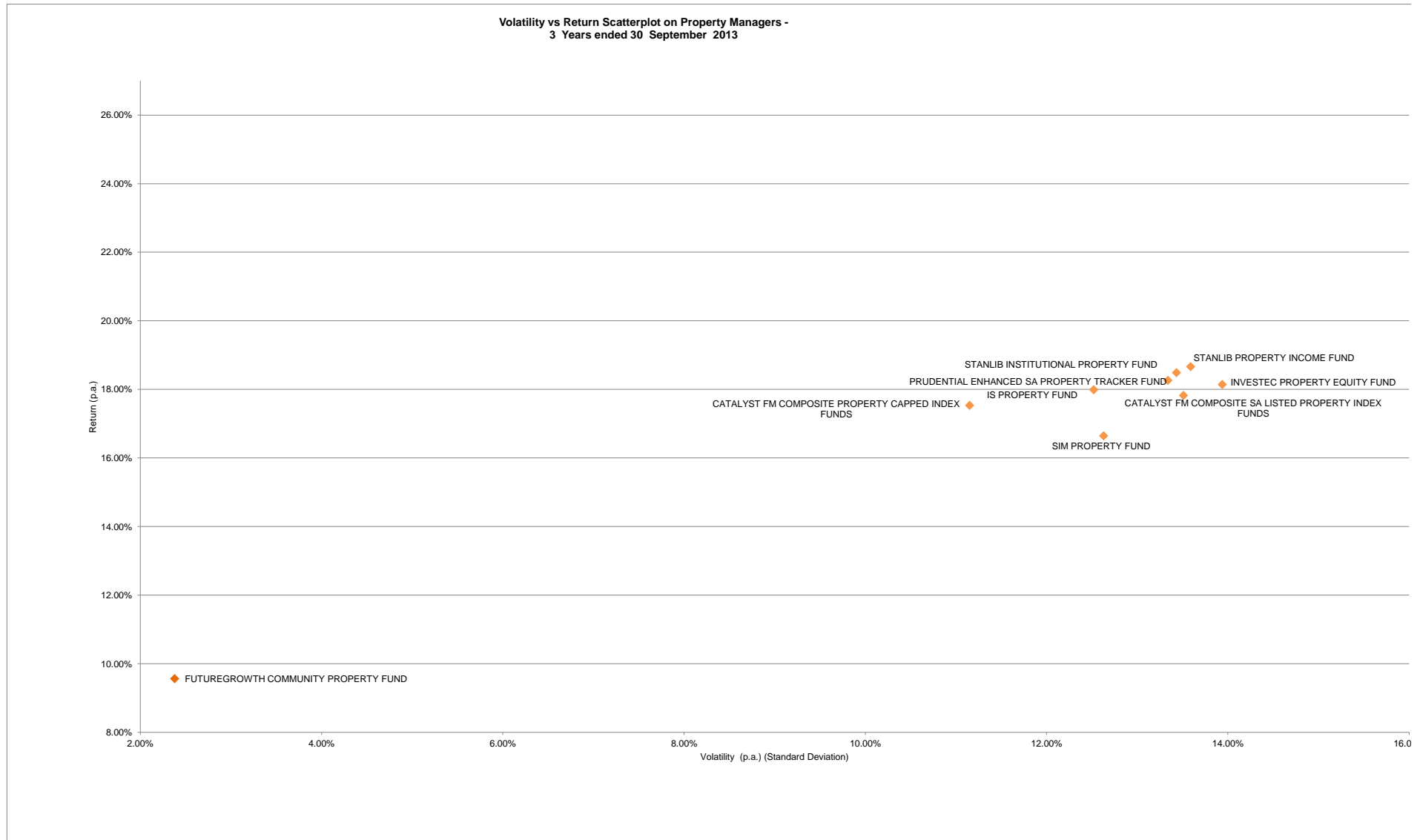
# S.A. PROPERTY MANAGER WATCH™

INVESTMENT DATA TO THE END OF SEPTEMBER 2013																		
RISK VS RETURN																		
	Calculated on 3 year performance returns									Calculated on 5 year performance returns								
	3 Year Return	Rank	Volatility (Risk)	Rank	Active Return	Rank	Tracking Error	Information Ratio	Rank	5 Year Return	Rank	Volatility (Risk)	Rank	Active Return	Rank	Tracking Error	Information Ratio	Rank
<b>SPECIALIST PROPERTY</b>																		
<b>75% - 100% Listed Property</b>																		
CATALYST FM COMPOSITE PROPERTY CAPPED INDEX FUNDS	17.53%	7	11.15%	1	-0.67%	7	1.01%	-0.66	8	17.27%	7	11.97%	1	-0.26%	7	1.22%	-0.22	8
CATALYST FM COMPOSITE SA LISTED PROPERTY INDEX FUNDS	17.82%	6	13.51%	6	-0.07%	6	0.98%	-0.07	6	20.60%	5	13.19%	6	0.03%	5	1.06%	0.03	5
INVESTEC PROPERTY EQUITY FUND	18.14%	4	13.94%	8	0.25%	4	1.06%	0.24	4	20.09%	6	13.23%	7	-0.48%	8	2.55%	-0.19	7
IS PROPERTY FUND	17.99%	5	12.52%	2	0.10%	5	5.58%	0.02	5	20.72%	4	12.54%	3	0.15%	4	4.34%	0.04	4
PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND	18.26%	3	13.34%	4	0.37%	3	0.95%	0.39	3	21.40%	3	13.10%	4	0.83%	3	0.89%	0.93	3
SIM PROPERTY FUND	16.65%	8	12.63%	3	-1.24%	8	1.98%	-0.63	7	17.25%	8	12.44%	2	-0.21%	6	2.05%	-0.10	6
STANLIB INSTITUTIONAL PROPERTY FUND	18.49%	2	13.43%	5	0.60%	2	0.90%	0.67	2	21.62%	2	13.16%	5	1.06%	2	1.03%	1.02	2
STANLIB PROPERTY INCOME FUND	18.66%	1	13.59%	7	0.77%	1	0.78%	0.99	1	21.92%	1	13.25%	8	1.35%	1	1.10%	1.23	1
			<i>Lower volatility = higher ranking</i>									<i>Lower volatility = higher ranking</i>						
<b>0% -74% Listed Property</b>																		
FUTUREGROWTH COMMUNITY PROPERTY FUND	9.56%	9	2.38%	1	0.08%	6	4.16%	0.02	5	9.33%	9	2.10%	1	-0.41%	8	4.22%	-0.10	6
<b>STATISTICS</b>																		
Highest	18.66%		13.94%		0.77%		5.58%	0.99		21.92%		13.25%		1.35%		4.34%	1.23	
Upper Quartile	18.32%		13.53%		0.43%		1.29%	0.46		21.46%		13.20%		0.89%		2.18%	0.96	
Median	18.07%		13.39%		0.17%		1.00%	0.13		20.66%		13.13%		0.09%		1.16%	0.03	
Average	17.94%		13.01%		0.01%		1.66%	0.12		20.11%		12.86%		0.31%		1.78%	0.34	
Lower Quartile	17.75%		12.60%		-0.22%		0.94%	-0.21		19.38%		12.52%		-0.22%		1.05%	-0.12	
Lowest	16.65%		11.15%		-1.24%		0.78%	-0.66		17.25%		11.97%		-0.48%		0.89%	-0.22	
Number of participants	8		8		8		8	8		8		8		8		8	8	

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◆ 75-100% Listed Property

■ 0-74% Listed Property

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# S.A. PROPERTY MANAGER WATCH™ SURVEY

INVESTMENT DATA TO THE END OF SEPTEMBER 2013										
	CALENDAR YEARS									
	Calendar Year 2012	Benchmark	Calendar Year 2011	Benchmark	Calendar Year 2010	Benchmark	Calendar Year 2009	Benchmark	Calendar Year 2008	Benchmark
<b>75% -100% Listed Property</b>										
ABSA ASSET MANAGEMENT DOMESTIC PROPERTY	35.57%	35.88%	*	*	*	*	*	*	*	*
CATALYST FM COMPOSITE PROPERTY CAPPED INDEX FUNDS	34.74%	35.25%	5.97%	7.11%	22.99%	24.81%	15.51%	12.80%	-9.08%	-11.11%
CATALYST FM COMPOSITE SA LISTED PROPERTY INDEX FUNDS	35.75%	35.89%	8.08%	8.92%	28.69%	29.62%	16.05%	14.07%	-3.05%	-4.47%
CORONATION PROPERTY EQUITY	39.07%	35.88%	10.23%	8.92%	28.44%	29.62%	16.32%	13.47%	-2.92%	-4.29%
INVESTEC PROPERTY EQUITY FUND	38.55%	35.88%	8.23%	8.93%	28.99%	29.63%	11.72%	14.07%	-0.87%	-4.47%
IS PROPERTY FUND	35.25%	35.88%	9.36%	8.93%	28.57%	29.62%	16.21%	14.07%	-2.33%	-4.47%
OMIG QUOTED PROPERTY PORTFOLIO	35.38%	35.89%	*	*	*	*	*	*	*	*
PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND	34.82%	35.88%	9.74%	8.93%	30.57%	29.62%	15.28%	14.07%	-2.19%	-4.47%
SIM PROPERTY FUND	32.21%	35.88%	6.97%	8.93%	24.32%	25.33%	15.31%	12.80%	-8.48%	-11.11%
STANLIB INSTITUTIONAL PROPERTY FUND	36.17%	35.88%	9.76%	8.93%	29.40%	29.62%	17.37%	14.07%	-2.69%	-4.47%
STANLIB PROPERTY INCOME FUND	36.53%	35.88%	10.00%	8.93%	29.45%	29.62%	18.45%	14.07%	-2.17%	-4.39%
<b>0% -74% Listed Property</b>										
FUTUREGROWTH COMMUNITY PROPERTY FUND	11.12%	10.74%	5.09%	8.73%	11.20%	6.80%	8.22%	11.25%	8.69%	15.26%
<b>STATISTICS</b>										
Highest	39.07%		10.23%		30.57%		18.45%		8.69%	
Upper Quartile	36.35%		9.76%		29.30%		16.29%		-2.18%	
Median	35.38%		8.79%		28.63%		15.78%		-2.51%	
Average	33.60%		8.34%		26.26%		15.04%		-2.51%	
Lower Quartile	34.78%		7.25%		25.35%		15.29%		-3.02%	
Lowest	11.12%		5.09%		11.20%		8.22%		-9.08%	
Number of participants	11		10		10		10		10	

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# S.A. PROPERTY MANAGER WATCH™ SURVEY

## EXPLANATORY NOTES

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Quantitative figures are calculated on 3 year performance returns.

Performance should not be judged over a short period of time.

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### General :

Managers are ranked from highest to lowest active return. In some cases rankings may be different due to return differences disguised by the rounding. Rankings are purely for illustrative purposes.

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### Statistical Definitions :

The Median is the value above or below which half the managers fall.

The Upper Quartile is the value above which one quarter of the managers fall.

The Lower Quartile is the value below which one quarter of the managers fall.

### Risk Analysis Definitions :

"Volatility" is the annualised standard deviation of the manager's monthly returns.

"Volatility" is a measure of the variability of the manager's returns.

"Active return" is the return earned by the manager less the return on the benchmark.

"Active Return" is a measure of the value that the manager has added or detracted over the benchmark return.

"Tracking Error" is the annualised standard deviation of the monthly "Active Returns".

"Tracking Error" is a measure of the variability of the manager's returns relative to the benchmark returns.

"Information Ratio" is the "Active Return" divided by the "Tracking Error".

"Information Ratio" is a measure of the value added per unit of risk taken relative to the benchmark.

### GIPS™ - Global Investment Performance Standards

Ethical principles to achieve full disclosure and fair presentation of investment performance  
In South Africa GIPS™ SA requires managers to obtain a verification certificate on compliance