



## Targeted Development Investment Manager Watch™ Survey for the month ending December 2013

Research & Product Development  
FINANCIAL SERVICES

  
**ALEXANDERFORBES**  
Securing your financial well-being

# TDI MANAGER WATCH™ SURVEY

**Objective** - The portfolios included in this Survey aim to maximise investor returns while paying attention to socially responsible investing and issues relating to the development and upliftment of previously disadvantaged communities.

**Benchmark Methodology CPI** - Due to the reweighting and rebasing of the CPI from January 2009 the benchmark numbers reflect a compound of month to month CPI returns. The historical month to month numbers used in calculations are the official month to month numbers based on the old basket prior to January 2009 and new basket post January 2009. The adjusted CPI(I-Net code: AECPI) figures are shown together with statistics below should these numbers be preferred for comparison purposes.

**Benchmark Methodology CPIX** - The benchmark numbers prior to January 2009 reflected a compound of month to month CPIX returns. Due to the reweighting and rebasing of the CPI and discarding of the CPIX numbers from January 2009 the historical month to month numbers used in calculations are the official month to month numbers based on the old CPIX prior to January 2009 and the new CPI basket post January 2009. The CPI excluding owners equivalent rent (I-Net code: AECPIX) and adjusted CPI(I-Net code: AECPI) figures are shown together with statistics below should these numbers be preferred for comparison purposes.

| INVESTMENT DATA TO THE END OF DECEMBER 2013                 |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
|---|----------------|-----------------|------------------|------|----------------------|--------|------|----------------------|----------------|------|----------------------|----------------|------|----------------------|
|   | Classification | Fund Size (R m) | PERFORMANCE DATA |      |                      |        |      |                      |                |      |                      |                |      |                      |
|   |                |                 | Quarter          |      |                      | 1 Year |      |                      | 3 Years (p.a.) |      |                      | 5 Years (p.a.) |      |                      |
|   |                |                 | Fund             | Rank | Return/<br>Benchmark | Fund   | Rank | Return/<br>Benchmark | Fund           | Rank | Return/<br>Benchmark | Fund           | Rank | Return/<br>Benchmark |
| <b>Balanced</b>   |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Momentum MoM Supernation Fund                               | Pooled         | 111.2           | 3.19%            | 1    | 3.91%                | 11.67% | 1    | 13.14%               | 11.84%         | 2    | 13.63%               | 14.52%         | 2    | 15.66%               |
| Stanlib Wealth Development Fund                             | Pooled         | 106.8           | 1.42%            | 2    | 1.14%                | 0.72%  | 2    | 7.83%                | 13.62%         | 1    | 7.06%                | 16.46%         | 1    | 6.19%                |
| <b>Equity</b>   |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Element Earth Equity  | Unit Trust     | 291.0           | 1.77%            | 7    | 5.53%                | 1.11%  | 7    | 21.43%               | 4.23%          | 7    | 18.02%               | 10.13%         | 6    | 21.15%               |
| Futuregrowth Infrastructure & Development Equity Fund       | Pooled         | 1 375.5         | 6.94%            | 2    | 3.18%                | 10.44% | 5    | 15.25%               | 12.29%         | 4    | 15.84%               | 12.27%         | *    | 15.49%               |
| Investec RI Equity Fund                                     | Pooled         | 397.8           | 3.18%            | 6    | 6.05%                | 6.24%  | 6    | 20.71%               | 7.62%          | 6    | 17.56%               | *              | *    | *                    |
| Oasis Crescent Equity Fund                                  | Unit Trust     | 6 248.9         | 5.39%            | 4    | 4.17%                | 23.63% | 2    | 15.24%               | 15.31%         | 2    | 10.38%               | 15.71%         | 2    | 13.93%               |
| Oasis Crescent International Feeder Fund                    | Unit Trust     | 932.4           | 11.58%           | 1    | 10.52%               | 54.08% | 1    | 38.63%               | 26.94%         | 1    | 21.17%               | 14.92%         | 4    | 12.28%               |
| Community Growth Equity Fund                                | Segregated     | 1 604.3         | 6.44%            | 3    | 5.22%                | 20.19% | 3    | 20.06%               | 11.16%         | 5    | 15.10%               | 15.31%         | 3    | 18.58%               |
| OMIG Quants SRI Fund  | Pooled         | 2.7             | 5.28%            | 5    | 4.87%                | 14.92% | 4    | 15.36%               | 14.30%         | 3    | 12.58%               | 17.09%         | 1    | 16.92%               |
| <b>Absolute Return</b>                                      |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Cadiz SRI Bond Fund   | Segregated     | 171.9           | 0.79%            | 2    | *                    | 3.46%  | 2    | *                    | 9.11%          | 1    | *                    | 8.29%          | *    | *                    |
| Investec TDI Fund   | Pooled         | 42.6            | 2.18%            | 1    | 1.99%                | 6.06%  | 1    | 10.25%               | 8.41%          | 2    | 10.65%               | 12.75%         | 1    | 10.27%               |
| <b>Alternative</b>  |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| OMIG Alternative Investments IDEAS Fund                     | Pooled         | 5 464.4         | 6.72%            | 1    | 2.47%                | 18.86% | 1    | 12.25%               | 16.57%         | 1    | 12.65%               | 14.22%         | 1    | 12.27%               |
| <b>Fixed Interest</b>                                       |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Cadiz Infrastructure Bond Fund                              | Segregated     | 818.6           | 0.39%            | 3    | *                    | 1.92%  | 3    | *                    | 9.01%          | 4    | *                    | 8.13%          | 3    | *                    |
| Community Growth Gilt Fund                                  | Segregated     | 232.5           | 0.45%            | 2    | -0.03%               | 1.78%  | 4    | 0.03%                | 9.02%          | 3    | 7.66%                | 8.41%          | 2    | 7.01%                |
| Futuregrowth Infrastructure & Development Bond Fund         | Pooled         | 8 342.3         | 1.22%            | 1    | 0.12%                | 3.66%  | 1    | 0.64%                | 11.38%         | 1    | 8.30%                | 10.79%         | 1    | 7.65%                |
| SIM SRI Bond Fund   | Pooled         | 49.7            | 0.25%            | 4    | 0.10%                | 2.16%  | 2    | 1.66%                | 9.48%          | 2    | 8.49%                | *              | *    | *                    |
| <b>Property</b>   |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Futuregrowth Community Property Fund                        | Pooled         | 4 704.9         | 2.05%            | 1    | 1.75%                | 10.38% | 1    | 9.25%                | 8.83%          | 1    | 9.65%                | 9.18%          | 1    | 9.57%                |
|   |                | 30 897.5        |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| <b>STATISTICS</b>   |                |                 |                  |      |                      |        |      |                      |                |      |                      |                |      |                      |
| Alexander Forbes SA Best Investment View Average            |                |                 | 3.65%            |      |                      | 14.60% |      |                      | 13.63%         |      |                      | 16.50%         |      |                      |
| Alexander Forbes SA Equity Average                          |                |                 | 4.40%            |      |                      | 20.64% |      |                      | 17.06%         |      |                      | 20.28%         |      |                      |
| Alexander Forbes SA Bond Average                            |                |                 | 1.00%            |      |                      | 3.01%  |      |                      | 8.88%          |      |                      | 8.72%          |      |                      |
| Combination of old CPIX and new CPI#                        |                |                 | 0.77%            |      |                      | 5.25%  |      |                      | 5.65%          |      |                      | 5.12%          |      |                      |
| Consumer Price Inflation (Old/New combined CPI)#            |                |                 | 0.77%            |      |                      | 5.25%  |      |                      | 5.65%          |      |                      | 5.06%          |      |                      |
| Consumer Price Inflation excluding OER [I-Net code: AECPIX] |                |                 | 0.67%            |      |                      | 5.16%  |      |                      | 5.75%          |      |                      | 5.18%          |      |                      |
| Consumer Price Inflation (Headline CPI) [I-Net code: AECPI] |                |                 | 0.77%            |      |                      | 5.25%  |      |                      | 5.65%          |      |                      | 5.27%          |      |                      |

**Notes:**

\* A portfolio of Old Mutual Unit Trusts Ltd

All inflation figures are lagged by 1 month.

# Please refer to Benchmark Methodology at the top of the page

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| INVESTMENT DATA TO THE END OF DECEMBER 2013                  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
|--|------------------|---|------|-------------------|------|--------------|------|---------------|------|----------------|-------------------|------|
|  | Fund Information | RISK VS RETURN (Calculated on 3 year performance returns) |      |                   |      |              |      |               |      |                |                   |      |
|  | Classification   | 3 Year Return (p.a.)                                      | Rank | Risk (Volatility) | Rank | Return /Risk | Rank | Active Return | Rank | Tracking Error | Information Ratio | Rank |
| <b>Balanced</b>  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Momentum/Advantage Supernation Fund                          | Pooled           | 11.8%   | 2    | 7.05%             | 1    | 1.68         | 1    | -1.78%        | 2    | 2.33%          | (0.77)            | 2    |
| Stanlib Wealth Development Fund                              | Pooled           | 13.6%   | 1    | 12.20%            | 2    | 1.12         | 2    | 6.56%         | 1    | 12.40%         | 0.53              | 1    |
| <b>Equity</b>  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Element Earth Equity   | Unit Trust       | 4.2%  | 6    | 10.08%            | 3    | 0.42         | 6    | -13.79%       | 6    | 6.12%          | (2.25)            | 6    |
| Futuregrowth Infrastructure & Development Equity Fund        | Pooled           | 12.3%   | 4    | 5.42%             | 1    | 2.27         | 1    | -3.56%        | 4    | 6.59%          | (0.54)            | 4    |
| Oasis Crescent Equity Fund                                   | Unit Trust       | 15.3%   | 2    | 9.27%             | 2    | 1.65         | 3    | 4.93%         | 2    | 3.28%          | 1.51              | 1    |
| Oasis Crescent International Feeder Fund                     | Unit Trust       | 26.9%   | 1    | 14.69%            | 6    | 1.83         | 2    | 5.78%         | 1    | 5.44%          | 1.06              | 2    |
| Community Growth Equity Fund                                 | Segregated       | 11.2%   | 5    | 10.33%            | 4    | 1.08         | 5    | -3.94%        | 5    | 3.93%          | (1.00)            | 5    |
| OMIG Quants SRI Fund   | Unit Trust       | 14.3%   | 3    | 10.89%            | 5    | 1.31         | 4    | 1.72%         | 3    | 2.97%          | 0.58              | 3    |
| <b>Absolute Return</b>                                       |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Cadiz SRI Bond Fund  | Segregated       | 9.1%  | 1    | 5.02%             | 2    | 1.81         | 1    |               |      | *              | -                 | 1    |
| Investec TDI Fund  | Pooled           | 8.4%  | 2    | 4.99%             | 1    | 1.68         | 2    | -2.25%        | 1    | *              | *                 |      |
| <b>Alternative</b>   |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| OMIG Alternative Investments IDEAS Fund                      | Pooled           | 16.6%   | 1    | 6.24%             | 1    | 2.65         | 1    | 3.91%         | 1    | *              | *                 |      |
| <b>Fixed Interest</b>  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Cadiz Infrastructure Bond Fund                               | Segregated       | 9.0%  | 4    | 6.53%             | 4    | 1.38         | 4    |               |      |                | -                 | 4    |
| Community Growth Gilt Fund                                   | Unit Trust       | 9.0%  | 3    | 6.27%             | 2    | 1.44         | 3    | 1.36%         | 2    | 0.96%          | 1.42              | 3    |
| Futuregrowth Infrastructure & Development Bond Fund          | Pooled           | 11.4%   | 1    | 5.58%             | 1    | 2.04         | 1    | 3.08%         | 1    | 1.56%          | 1.98              | 1    |
| SIM SRI Bond Fund  | Pooled           | 9.5%  | 2    | 6.43%             | 3    | 1.47         | 2    | 0.99%         | 3    | 0.62%          | 1.59              | 2    |
| <b>Property</b>  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Futuregrowth Community Property Fund                         | Pooled           | 8.8%  | 1    | 2.26%             | 1    | 3.91         | 1    | -0.82%        | 1    | *              | *                 |      |
| <b>STATISTICS</b>  |                  |   |      |                   |      |              |      |               |      |                |                   |      |
| Alexander Forbes SA Best Investment View Average             |                  | 13.63%  |      | 6.70%             |      | 2.03         |      |               |      |                |                   |      |
| Alexander Forbes SA Equity Average                           |                  | 17.06%  |      | 9.72%             |      | 1.76         |      |               |      |                |                   |      |
| Alexander Forbes SA Bond Average                             |                  | 8.88%   |      | 4.00%             |      | 2.22         |      |               |      |                |                   |      |
| Combination of old CPIX and new CPI#                         |                  | 5.65%   |      | 1.22%             |      | 4.65         |      |               |      |                |                   |      |
| Consumer Price Inflation (Old/New combined CPI)#             |                  | 5.65%   |      | 1.22%             |      | 4.65         |      |               |      |                |                   |      |
| Consumer Price Inflation excluding OER [I-Net code: AECPIXU] |                  | 5.75%   |      | 1.31%             |      | 4.40         |      |               |      |                |                   |      |
| Consumer Price Inflation (Headline CPI) [I-Net code: AECPI]  |                  | 5.65%   |      | 1.22%             |      | 4.65         |      |               |      |                |                   |      |

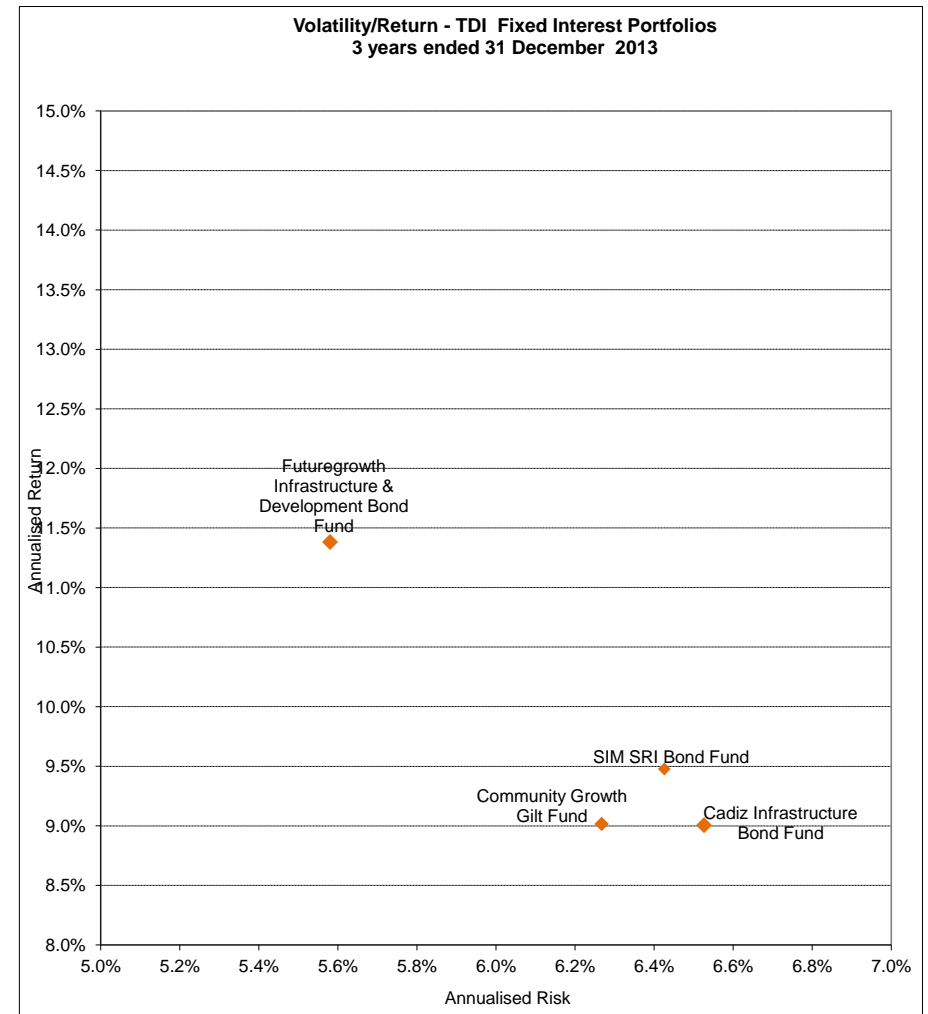
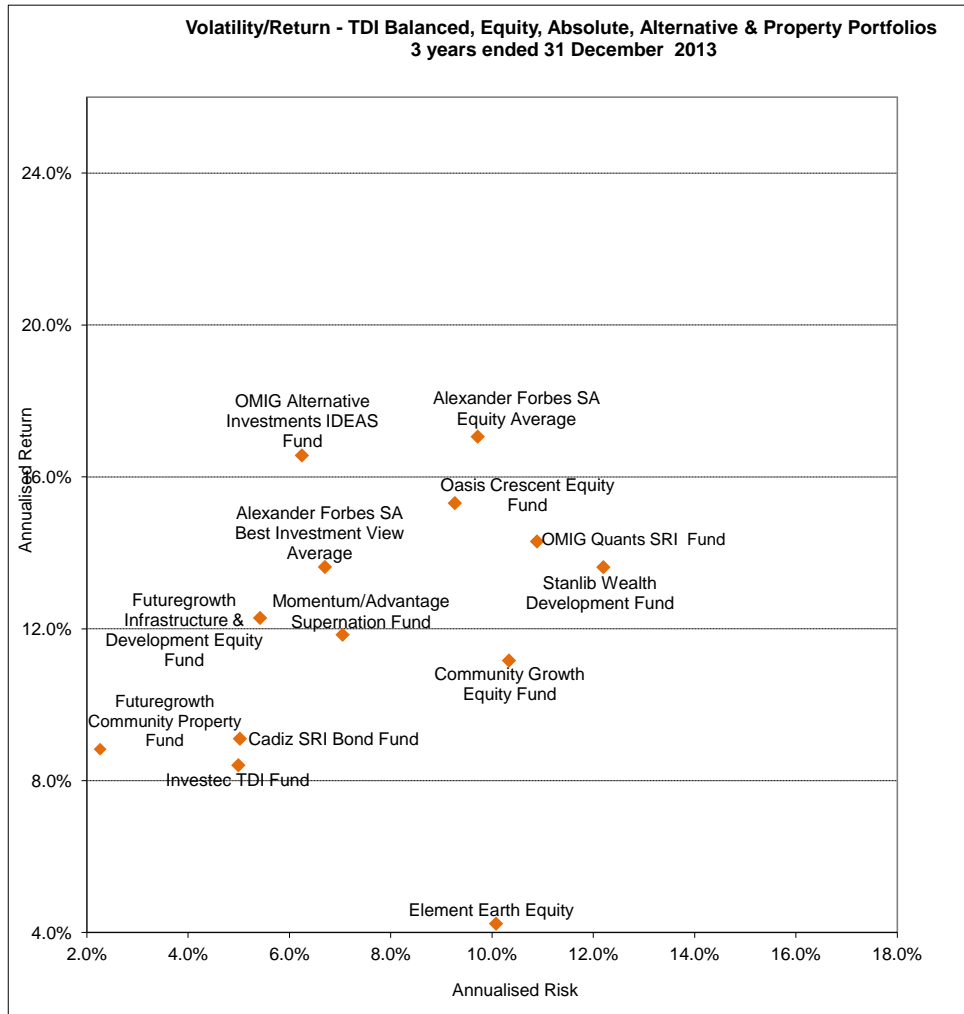
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| BENCHMARK/TARGET RETURN DESCRIPTIONS   |  |
|--|--|
| <b>Balanced</b>  |  |
| Dibanisa AlphaWatch Balanced Fund  | Alexander Forbes Large Manager Watch Average   |
| Metropolitan African Wealth Creator  | Consumer Price Index + 7%  |
| Momentum/Advantage Supernation Fund  | 65%(30% SRI, 70% SWIX), 25% ALBI, 5% CPI+4%, 5% Cash   |
| Stanlib Wealth Development Fund  | Consumer Price Index   |
| <b>Equity</b>  |  |
| Element Earth Equity Fund  | FTSE/JSE All Share Index - 50% to Resources  |
| Futuregrowth Infrastructure & Development Equity Fund  | CPI + 10%  |
| Investec RI Equity Fund  | FTSE/JSE SWIX All Share Index  |
| Oasis Crescent Equity Fund   | Average Shariah General Equity   |
| Oasis Crescent International Fund of Funds   | Average Foreign General Equity   |
| Community Growth Equity Fund   | FTSE/JSE All Share adjusted with the management fee for Community Growth Equity<br>as fund return is net-of-fees sourced from Morningstar (previously known as Micropal) |
| OMIG Quants SRI Fund   | FTSE/JSE SRI Index   |
| <b>Absolute Return</b>   |  |
| Cadiz SRI Bond Fund  | CPI + 3%   |
| Investec TDI Fund  | Consumer Price Inflation (CPI)+5% (Previously CPIX + 5%)   |
| <b>Alternative</b>   |  |
| OMIG Alternative Investments IDEAS Fund  | Consumer Price Index + 7%  |
| <b>Fixed Interest</b>  |  |
| Cadiz Infrastructure Bond Fund   | ALBI   |
| Community Growth Gilt Fund   | BEASSA adjusted with the management fee for Community Growth Gilt as fund return is net-of-fees sourced from Morningstar (previously known as Micropal)                  |
| Futuregrowth Infrastructure & Development Bond Fund  | All Bond Index   |
| SIM SRI Bond Fund  | 22.5% GOVI; 67.5% OTHI; 10% Stefi  |
| <b>Property</b>  |  |
| Futuregrowth Community Property Fund   | CPI + 4%   |
| <b>Terminology</b>   |  |
| <b>Targeted Development Investment</b> - investments which place a more significant weighting on the importance of economic growth and the wider aspects of ethical and societal concerns.   |  |
| <b>Corporate Social Responsibility</b> - how a company manages its business to generate shareholder value through minimising impact on the environment and a positive impact on society.   |  |
| <b>Screening</b> - the practice of including or excluding funds based on social and/or environmental criteria. Generally, investing in companies that make positive contributions to society and avoiding companies whose business is 'harmful'. |  |
| <b>Shareholder activism</b> - actions of socially aware shareholders and investors to exercise their powers through voting at annual general meetings for the support of socially responsible related resolutions.                               |  |

# MARKET DATA

| MARKET DATA TO THE END OF DECEMBER                           |                  |         |              |        |                |                |
|--|------------------|---------|--------------|--------|----------------|----------------|
|  | PERFORMANCE DATA |         |              |        |                |                |
|  | Month            | Quarter | Year to date | 1 Year | 3 Years (p.a.) | 5 Years (p.a.) |
| INDEX RETURNS INCLUDING INCOME & INFLATION                   |                  |         |              |        |                |                |
| FTSE / JSE All Share Index (Free Float)                      | 2.98%            | 5.53%   | 21.43%       | 21.43% | 16.42%         | 19.93%         |
| FTSE / JSE Capped All Share Index                            | 2.97%            | 5.49%   | 21.55%       | 21.55% | 16.65%         | 20.22%         |
| FTSE / JSE SWIX All Share Index                              | 3.50%            | 6.05%   | 20.71%       | 20.71% | 17.55%         | 20.60%         |
| FTSE / JSE SRI Index   | 2.96%            | 4.88%   | 14.26%       | 14.26% | 13.03%         | 17.16%         |
| JSE Property Unit Trusts                                     | 1.10%            | -0.69%  | 4.44%        | 4.44%  | 14.16%         | 17.25%         |
| All Bond   | 1.13%            | 0.13%   | 0.64%        | 0.64%  | 8.30%          | 7.65%          |
| Alexander Forbes Money Market                                | 0.44%            | 1.31%   | 5.31%        | 5.31%  | 5.55%          | 6.48%          |
| Short Term Fixed Interest Rate Index                         | 0.45%            | 1.30%   | 5.18%        | 5.18%  | 5.49%          | 6.49%          |
| Consumer Price Inflation excluding OER [I-Net code: AECPIXU] | 0.00%            | 0.67%   | 5.16%        | 5.16%  | 5.75%          | 5.18%          |
| Consumer Price Inflation (Headline CPI) [I-Net code: AECPI]  | 0.10%            | 0.77%   | 5.25%        | 5.25%  | 5.65%          | 5.27%          |
| JP Morgan Global Bond Index                                  | 1.94%            | 2.76%   | 17.90%       | 17.90% | 17.98%         | 4.97%          |
| MSCI World Index (Rands)                                     | 5.24%            | 12.52%  | 57.23%       | 57.23% | 30.69%         | 18.60%         |
| Citi WGBI ( was Salomon Brothers Bond Index) (Rands)         | 2.07%            | 2.94%   | 19.05%       | 19.05% | 18.18%         | 4.93%          |

| QUANTITATIVE ANALYSIS (Calculated on rolling 3 year performance returns) |            |            |
|--|------------|------------|
|  | Volatility | Efficiency |
| FTSE / JSE All Share Index (Free Float)                                  | 11.5%      | 1.4        |
| FTSE / JSE Capped All Share Index  | 11.4%      | 1.5        |
| FTSE / JSE SWIX All Share Index  | 9.9%       | 1.8        |
| JSE Property Unit Trusts   | 13.0%      | 1.1        |
| All Bond   | 6.6%       | 1.3        |
| Alexander Forbes Money Market  | 0.1%       | 82.9       |
| Short Term Fixed Interest Rate Index                                     | 0.1%       | 53.7       |
| JP Morgan Global Bond Index  | 14.3%      | 1.3        |
| MSCI World Index (Rands)   | 13.7%      | 2.2        |
| Citi WGBI ( was Salomon Brothers Bond Index) (Rands)                     | 13.9%      | 1.3        |

\* The risk-free rate used in the quantitative calculations is the South African 3 month Treasury Bill

International Indices sourced from Morning Star

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\* While all possible care is taken in the compilation of the Survey, reliance is placed on information received from Investment Managers.

\* The rankings and statistical information have been supplied for illustrative purposes only.

\* Performance figures are shown gross of fees.

\* Performance should not be judged over a short period of time.

\* Past history is not necessarily a guide to future performance.

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## EXPLANATORY NOTES

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Performance figures are shown gross of fees and taxes. Past history is not necessarily a guide to future performance.

Quantitative figures are calculated on 3 year performance returns.

Performance should not be judged over a short period of time.

### General :

Managers are ranked from highest to lowest active return. In some cases rankings may be different due to return differences disguised by the rounding. Rankings are purely for illustrative purposes.

### Statistical Definitions :

The Median is the value above or below which half the managers fall.

The Upper Quartile is the value above which one quarter of the managers fall.

The Lower Quartile is the value below which one quarter of the managers fall.

### Risk Analysis Definitions :

"Volatility" is the annualised standard deviation of the manager's monthly returns.

"Volatility" is a measure of the variability of the manager's returns.

"Return to Risk" is the return divided by the "Volatility"

"Return to Risk" is a measure of the return earned per unit of risk taken.

"Active return" is the return earned by the manager less the return on the benchmark.

"Active Return" is a measure of the value that the manager has added or detracted over the benchmark return.

"Tracking Error" is the annualised standard deviation of the monthly "Active Returns".

"Tracking Error" is a measure of the variability of the manager's returns relative to the benchmark returns.

"Information Ratio" is the "Active Return" divided by the "Tracking Error".

"Information Ratio" is a measure of the value added per unit of risk taken relative to the benchmark.

